



March, 2010

Employers Holdings, Inc. Investor Presentation





Safe Harbor Disclosure

This slide presentation is for informational purposes only. It should be read in conjunction with our Form 10-K for the year 2009, our Form 10-Qs and our Form 8-Ks filed with the Securities and Exchange Commission (SEC), all of which are available on the "Investor Relations" section of our website at www.employers.com.

Non-GAAP Financial Measures

In presenting Employers Holdings, Inc.'s (EMPLOYERS) results, management has included and discussed certain non-GAAP financial measures, as defined in Regulation G. Management believes these non-GAAP measures better explain EMPLOYERS results allowing for a more complete understanding of underlying trends in our business. These measures should not be viewed as a substitute for those determined in accordance with GAAP. The reconciliation of these measures to their most comparable GAAP financial measures is included in this presentation or in our Form 10-K for the year 2009, our Form 10-Qs and our Form 8-Ks filed with the Securities and Exchange Commission (SEC) and available in the "Investor Relations" section of our website at <u>www.employers.com</u>.

Forward-looking Statements

This presentation may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements regarding anticipated future results and can be identified by the fact that they do not relate strictly to historical or current facts. They often include words like "believe", "expect", "anticipate", "estimate" and "intend" or future or conditional verbs such as "will", "would", "should", "could" or "may". All subsequent written and oral forward-looking statements attributable to us or individuals acting on our behalf are expressly qualified in their entirety by these cautionary statements.

Any forward-looking statements made in this presentation reflect EMPLOYERS current views with respect to future events, business transactions and business performance and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks and uncertainties, which may cause actual results to differ materially from those set forth in these statements.

We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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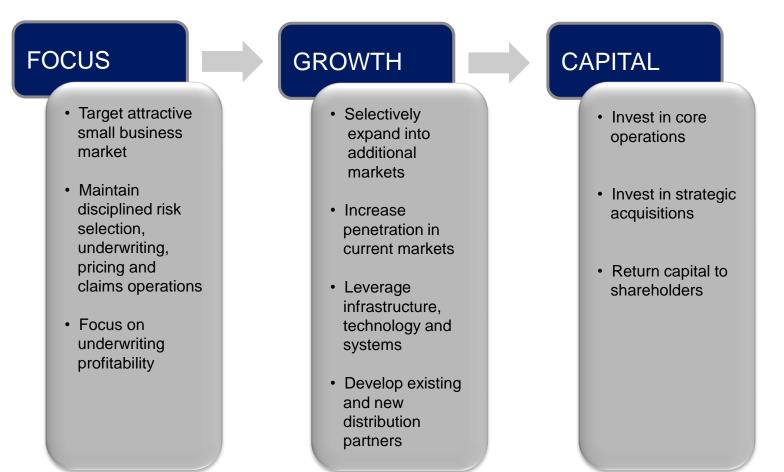
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Overview		
Business	 Specialty provider of workers' compensation insurance Coverage required by statute Medical, temporary/permanent indemnity, death 	\$45 billion per year industry (2008, A.M. Best)
Customers	 Small "main street" businesses Low-to-medium hazard exposure industries Top classes include restaurants, physicians, dentists, clerical, retail stores Distribution through agents and strategic partners 	Highly focused business model
Geographic	 30 states with concentrations in CA, FL, WI, IL and NV > Unique markets by state and area 	Operate in 74% of total market (2008, A.M. Best) EIG



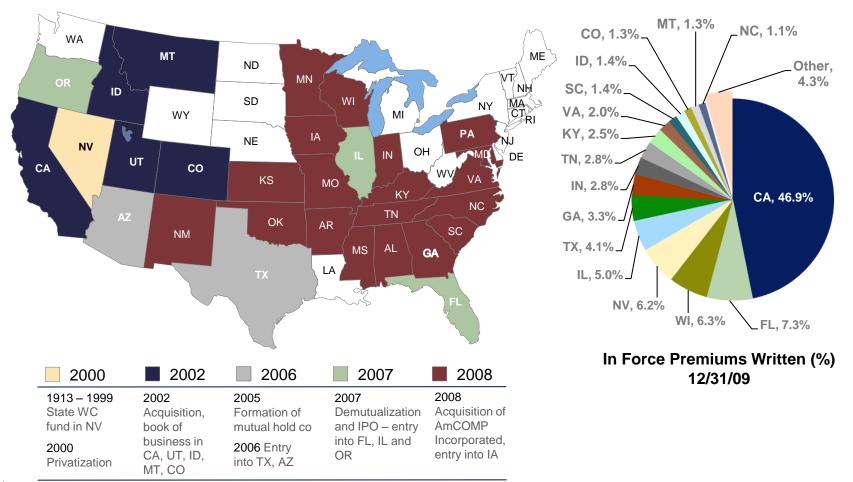
Key Strategies





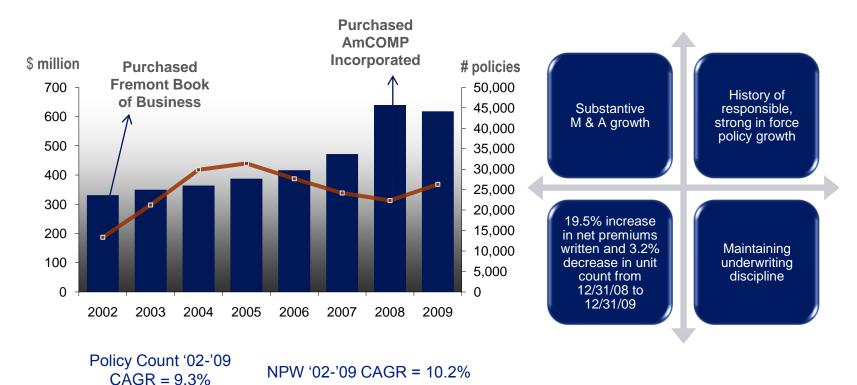


Selectively Expanding Footprint





Increasing Market Penetration

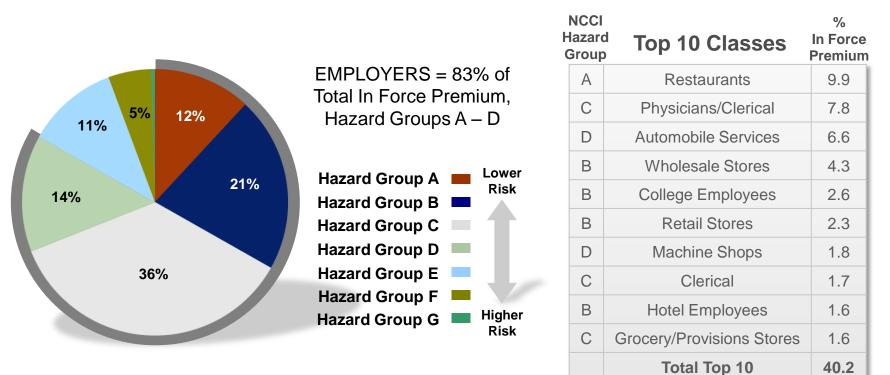


----Net Premiums Written



Disciplined Risk Selection

Focused Guidelines and Selection within Industry-defined Classes

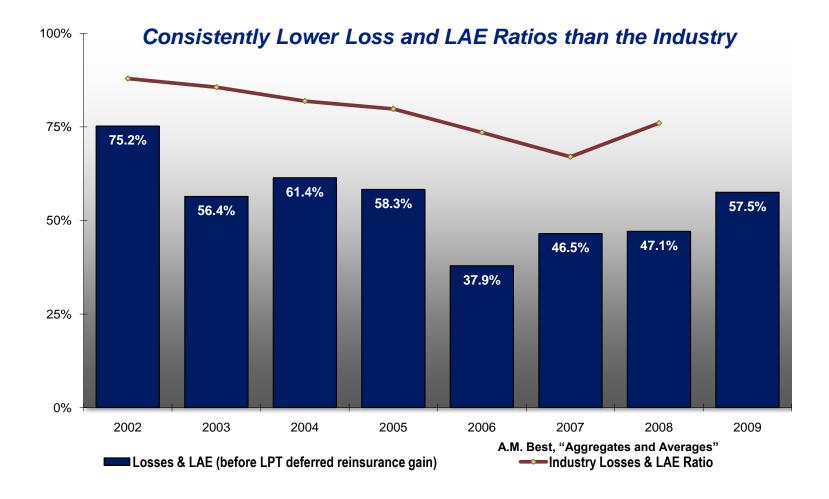


% In Force Premiums, 12/31/09





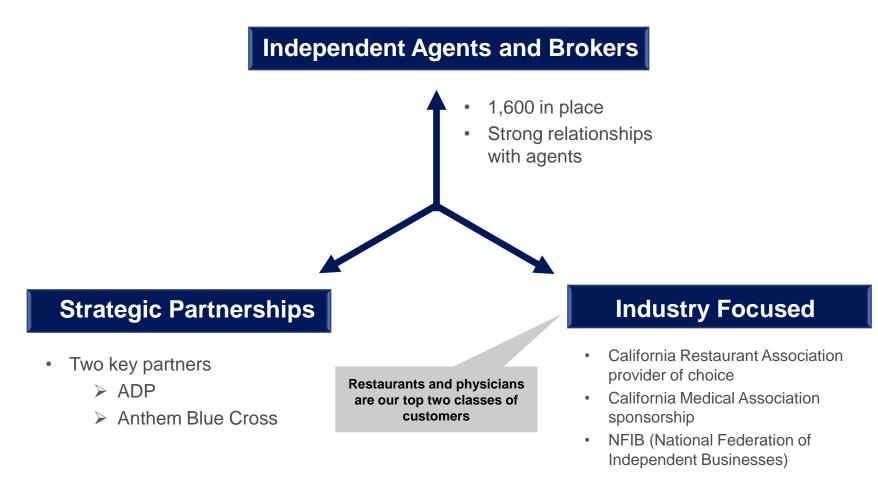
Delivering Superior Loss Ratios







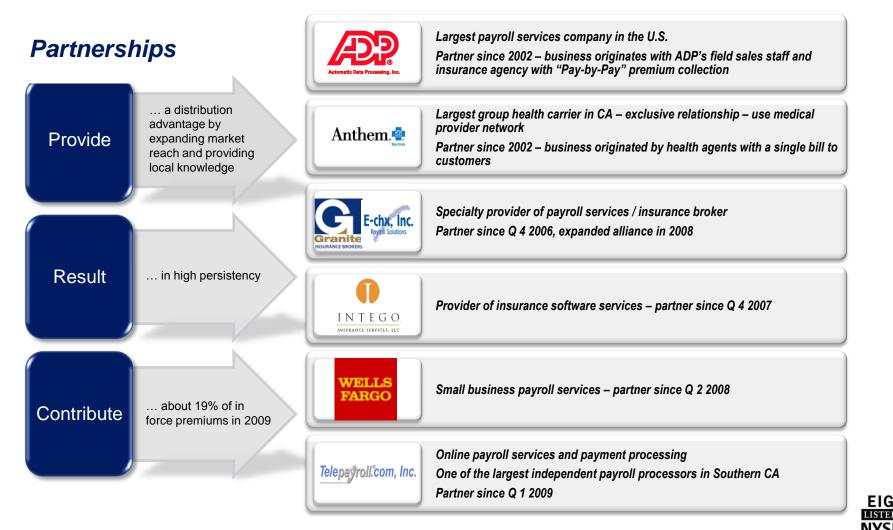
Unique Distribution Network







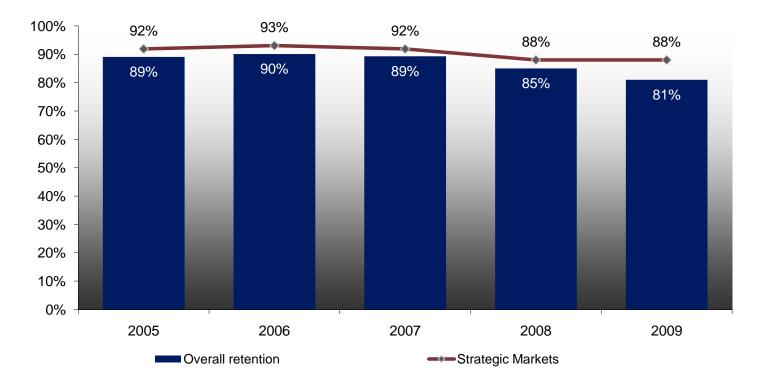
Increasing Points of Access





Strong Retention Rates

Strategic Partnerships Result in Consistently Higher Retention Rates







Superior Claims Management

In-house medical management staff

- · Coordinate care and manage medical costs
- URAC accreditation in case management and utilization review

Comprehensive fraud program

• \$5.9 million savings in 2009

Rigorous quality assurance processes

· Ensure compliance with best practices and regulatory requirements

Dedicated subrogation unit

• Recoveries over \$4.1 million in 2009

Pharmacy benefit management program

Savings over \$2.9 million in 2009

Claims professionals average over a decade of experience





Key Highlights

Annual 23% increase in net premiums earned due to acquisition with a Q 4 decrease of 15%

Increased Q 4 2009 pre-tax income 8% over the prior year's quarter

Favorable prior accident year development of 11.8 million in Q 4 and 51.4 million in 2009

Continued positive net rate trend in California (representing half of our business at year-end) with little change in policy count

Filed to increase rates 3% in California effective March 15, 2010

Book value per share growth of 18.6% since 12/31/08 while returning approximately \$85 million to shareholders through repurchases and dividends

Income Statement (\$ million except \$ per share)	Q 4 2009	Q 4 2008	2009	2008
Net Written Premium	72.2	89.0	368.3	308.3
Net Earned Premium	90.0	106.1	404.2	328.9
Net Investment Income	21.8	22.1	90.5	78.1
Net Income	11.3	15.9	83.0	101.8
Net Income Before LPT	6.6	11.3	65.0	83.4
Earnings Before LPT per Share	.15	.23	1.41	1.69
Balance Sheet (\$ million)	12/31/2009	12/31/2008		
Total Investments			2,029.6	2,042.9
Cash and Cash Equivalents			191.6	202.9
Total Assets			3,676.7	3,825.1
Reserves for Loss and LAE			2,425.7	2,506.5
Shareholders' Equity			498.4	444.7
Equity Including LPT Deferred	Gain		887.0	851.3
Underwriting Ratios	Q 4 2009	Q 4 2008	2009	2008
Loss Ratio Before LPT	58.2%	57.2%	57.5%	47.1
Combined Ratio Before LPT	111.7%	103.4%	102.5%	91.5
Financial Ratios			2009	2008
Book Value per Share			\$20.67	\$17.43
Return on Average Adjusted Equity			7.5%	10.1%

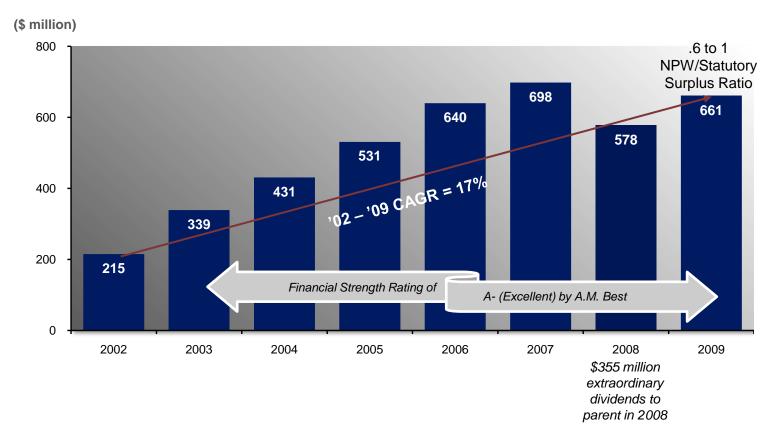
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Strong Capital Position

Strong Growth in Statutory Surplus Provides a Solid Basis for Underwriting







Loss Portfolio Transfer (LPT)

Retroactive 100% quota share reinsurance coverage for all losses prior to 7/1/95

Gain on transaction booked as statutory surplus; deferred and amortized under GAAP Non-recurring transaction with no ongoing cash benefits or charges to current operations <u>3 Reinsurers: ACE,</u> <u>Berkshire (NICO), XL</u> Fully collateralized under agreement: largely cash/short-term, U. S. treasuries; and Wells Fargo stock

Contract			
	(\$ million)		
Total Coverage	\$2,000		
Original Reserves (Liabilities) Transferred	\$1,525		
Consideration	\$ 775		
Gain at 1/1/2000	750		
Subsequent Reserve Adjustments	(147.5)		
Gain at 12/31/09	\$602.5		

Accounting at 12/31/09		
	(\$ million)	
Statutory Surplus Created	\$602.5	
Cumulative Amortization To Date	(213.9)	
GAAP: Deferred Reinsurance Gain – LPT Agreement	\$388.6	

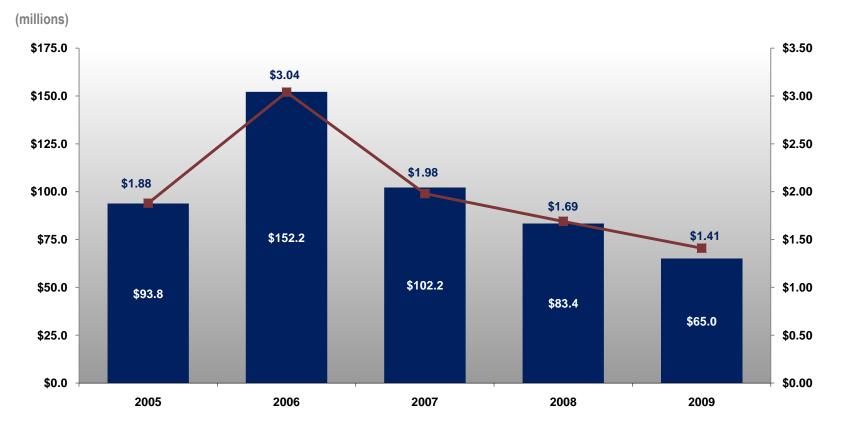
Claims 6/30/1995 and prior – Approximately 3,500 claims open as of 12/31/09 with 5% closing each year

Remaining liabilities at 12/31/09: \$888.4 million





Continuing Profits



Net Income Before LPT deferred reinsurance gain

-EPS Before LPT deferred reinsurance gain



NOTE: 50,000,002 pro forma shares prior to February 5, 2007 (IPO date)



Return on Average Adjusted Equity, Increasing Book Value per Share

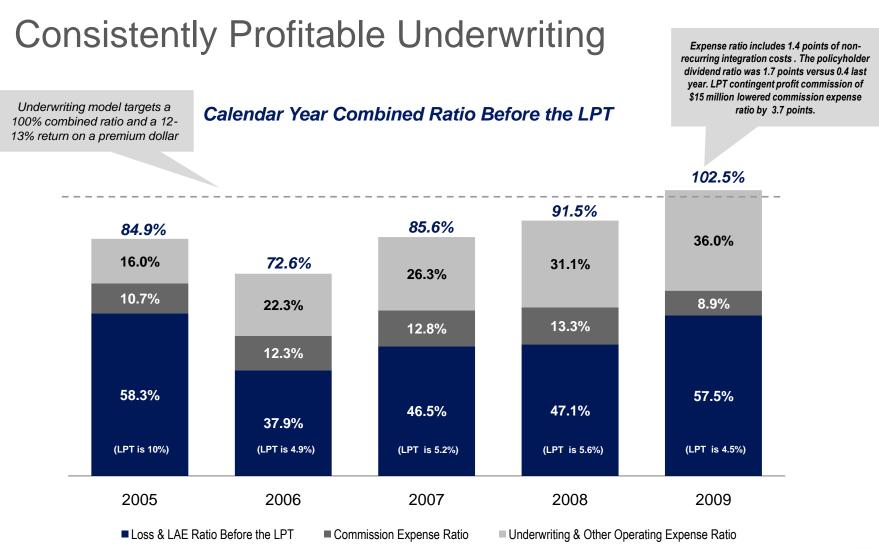


NOTE: 50,000,002 pro forma shares prior to February 5, 2007 (IPO date)

Return on Average Equity includes deferred gain related to the LPT - equity in the ROE calculation is averaged for the period







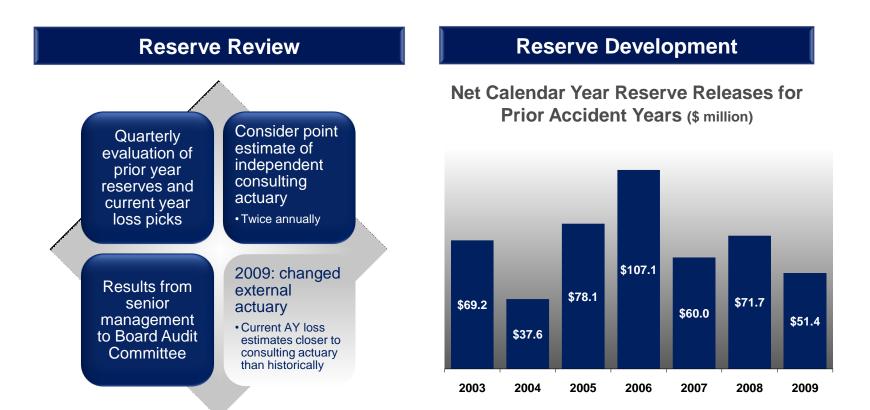
NOTE: LPT percentages include reserve adjustments

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History of Reserve Strength

Net reserves for workers' comp industry estimated to be deficient by \$6 Billion at 12/31/08⁽¹⁾





Prudent Capital Management

Holding Company Flexibility at 12/31/09

- Debt ratio 15%
 - Wells Fargo Secured Credit Facility \$100 million remaining
 - \$32 million of acquired surplus notes
- \$197 million in cash and securities (two thirds tied to Wells Fargo Credit Facility)
- Ordinary dividend capacity from operating companies in 2010 \$114.5 million

Investing in the Future

- · Generating capital to invest in operations/securities
- Deploying capital opportunistic acquisitions
 - Acquired AmCOMP (October, 2008) equity value \$189 million with expected savings of \$20 \$22 million in 2010
- Controlling costs
 - Generally flat Q 4 expenses excluding integration/restructuring
 - Extensive budget review with staff reductions in 2009 and 2010 (acquisition savings, consolidation and recognized efficiencies)

Returning Capital to Shareholders

Dividends

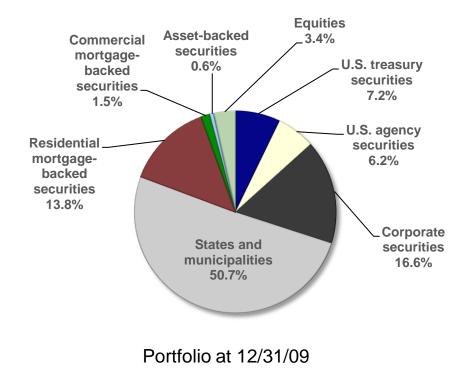
- \$0.24 per share or approximately \$11 million per year - future dividends subject to Board approval

Share Repurchases

- 6 million shares repurchased in 2009, average price = \$12.52 per share
- Since the IPO (02/05/07), repurchased 10.7 million shares, average price = \$15.37 per share
- \$50 million authorized in 2010 --- program to be executed opportunistically



High Quality Investment Portfolio



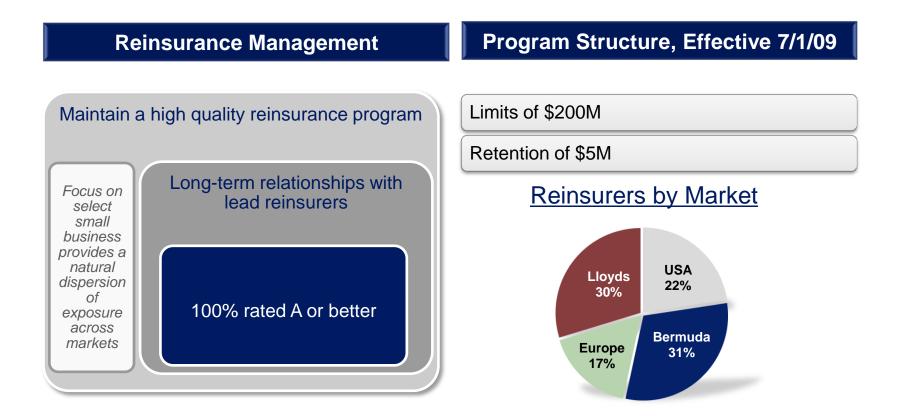
\$2.0 billion fair market value

- 97% fixed maturities with an average weighted AA+ rating
- Average book yield of 4.5%
- Tax equivalent book yield of 5.6%
- Effective duration of 5.02
- Managed by Conning Asset Management
- Minimal impacts during challenging markets
 - 2009 OTTI of \$1.9 million
 - 2008 OTTI of \$12.7 million





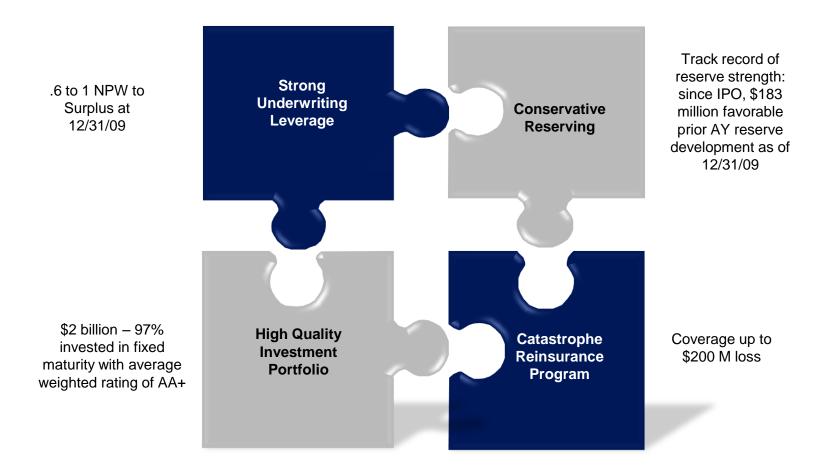
High Quality Reinsurance







Summary of Financial Strength









Key Strengths

- Strong underwriting franchise with established presence in attractive markets
 - 97 year operating history attractive, underserved target market segment with growth opportunities
- Unique, long-standing strategic distribution relationships
- Conservative risk profile and prudent capital management
- Strong financial position and strong balance sheet
 - rated A- by A.M. Best
- Experienced management team with deep knowledge of workers' compensation
 - average 27 years experience with the ability to manage through challenging operating conditions





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Stock Ownership Limitations

As a reminder to investors, Employers Holdings, Inc. ("EIG") owns several insurance companies, domiciled in several different states. These wholly-owned insurers are regulated by insurance commissioners and are subject to the statutes and regulations of the various states where they are domiciled and authorized to transact insurance. As a result, EIG has the following stock ownership limitations, which must be satisfied prior to certain stock transactions.

- For a period of five years following the effective date of the Plan of Conversion of EIG, which is February 5, 2007, no person may directly or indirectly acquire or offer to acquire in any manner beneficial ownership of 5% or more of any class of EIG's voting securities without the prior approval by the Nevada Commissioner of Insurance of an application for acquisition under Section 693A.500 of the Nevada Revised Statutes.
- Under Nevada insurance law, the Nevada Commissioner of Insurance may not approve an application for such acquisition unless the Commissioner finds that (1) the acquisition will not frustrate the plan of conversion as approved by our members and the Commissioner, (2) the board of directors of Employers Insurance Company of Nevada has approved the acquisition or extraordinary circumstances not contemplated in the plan of conversion have arisen which would warrant approval of the acquisition, and (3) the acquisition is consistent with the purpose of relevant Nevada insurance statutes to permit conversions on terms and conditions that are fair and equitable to the members eligible to receive consideration.
- Furthermore, any person or entity who individually or together with an affiliate (as defined by applicable law) seeks to directly or indirectly acquire in any manner, at any time, beneficial ownership of 5% or more of any class of EIG's voting securities, will be subject to certain requirements, including the prior approval of the proposed acquisition by certain state insurance regulators, depending upon the circumstances involved. Any such acquisition without prior satisfaction of applicable regulatory requirements may be deemed void under state law.







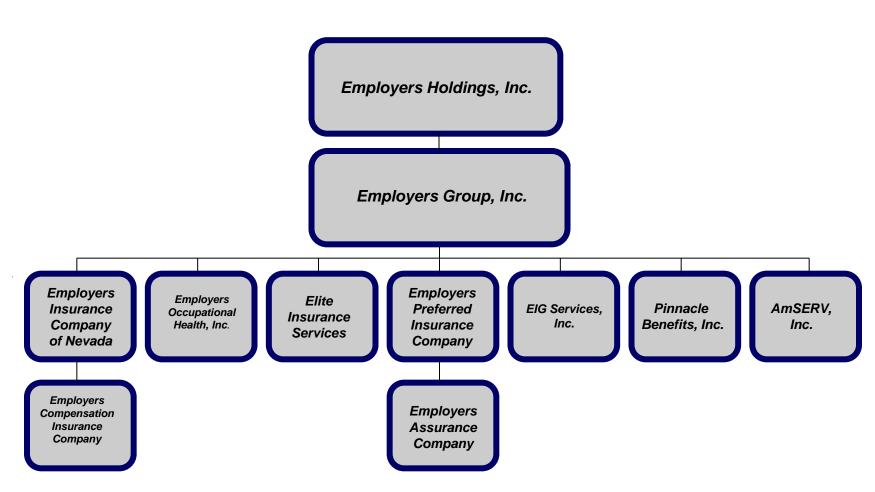
Appendix





Organization

America's small business insurance specialist.®





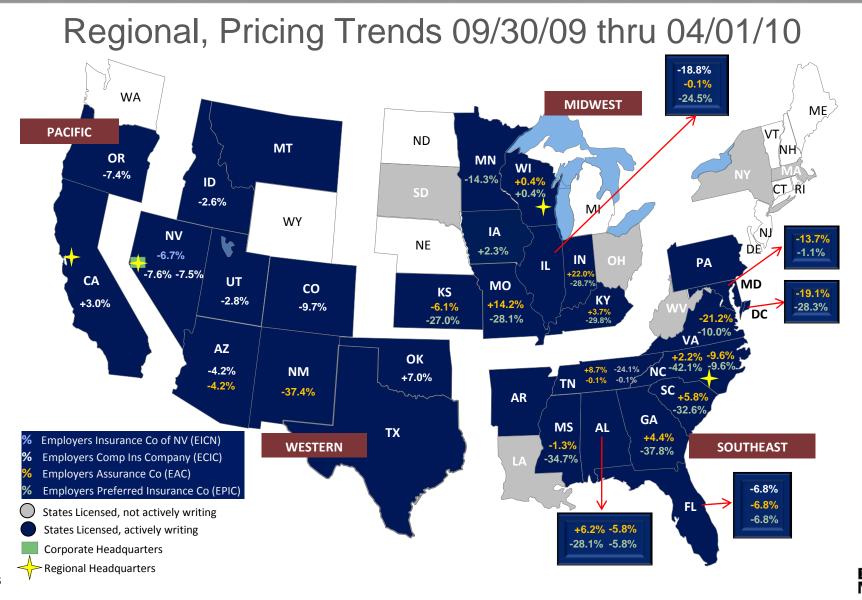


Selected Operating Results

Income Statement (\$ million)	2005	2006	2007	2008	2009
Gross Written Premium	\$ 451.4	\$ 386.8	\$ 351.8	\$ 318.4	\$ 379.9
Net Written Premium	432.5	372.2	339.7	308.3	368.3
Net Earned Premium	438.3	393.0	346.9	328.9	404.2
Net Investment Income	54.4	68.2	78.6	78.1	90.5
Net Income	137.6	171.6	120.3	101.8	83.0
Net Income Before LPT	93.8	152.2	102.2	83.4	65.0
Balance Sheet (\$ million)	2005	2006	2007	2008	2009
Balance Sheet (\$ million) Total Investments	2005 \$ 1,595.8	2006 \$ 1,715.7	2007 \$ 1,726.3	2008 \$ 2,042.9	2009 \$ 2,029.6
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Total Investments	\$ 1,595.8	\$ 1,715.7	\$ 1,726.3	\$ 2,042.9	\$ 2,029.6
Total Investments Cash and Cash Equivalents	\$ 1,595.8 61.1	\$ 1,715.7 80.0	\$ 1,726.3 149.7	\$ 2,042.9 202.9	\$ 2,029.6 191.6
Total Investments Cash and Cash Equivalents Total Assets	\$ 1,595.8 61.1 3,188.8	\$ 1,715.7 80.0 3,266.8	\$ 1,726.3 149.7 3,264.3	\$ 2,042.9 202.9 3,825.1	\$ 2,029.6 191.6 3,676.7







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