



September, 2010

Employers Holdings, Inc.
Investor Presentation

Safe Harbor Disclosure

This slide presentation is for informational purposes only. It should be read in conjunction with our Form 10-K for the year 2009, our Form 10-Qs and our Form 8-Ks filed with the Securities and Exchange Commission (SEC), all of which are available on the "Investor Relations" section of our website at www.employers.com.

Non-GAAP Financial Measures

In presenting Employers Holdings, Inc.'s (EMPLOYERS) results, management has included and discussed certain non-GAAP financial measures, as defined in Regulation G. Management believes these non-GAAP measures better explain EMPLOYERS results allowing for a more complete understanding of underlying trends in our business. These measures should not be viewed as a substitute for those determined in accordance with GAAP. The reconciliation of these measures to their most comparable GAAP financial measures is included in this presentation or in our Form 10-K for the year 2009, our Form 10-Qs and our Form 8-Ks filed with the Securities and Exchange Commission (SEC) and available in the "Investor Relations" section of our website at www.employers.com.

Forward-looking Statements

This presentation may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements regarding anticipated future results and can be identified by the fact that they do not relate strictly to historical or current facts. They often include words like "believe", "expect", "anticipate", "estimate" and "intend" or future or conditional verbs such as "will", "would", "should", "could" or "may". All subsequent written and oral forward-looking statements attributable to us or individuals acting on our behalf are expressly qualified in their entirety by these cautionary statements.

Any forward-looking statements made in this presentation reflect EMPLOYERS current views with respect to future events, business transactions and business performance and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks and uncertainties, which may cause actual results to differ materially from those set forth in these statements.

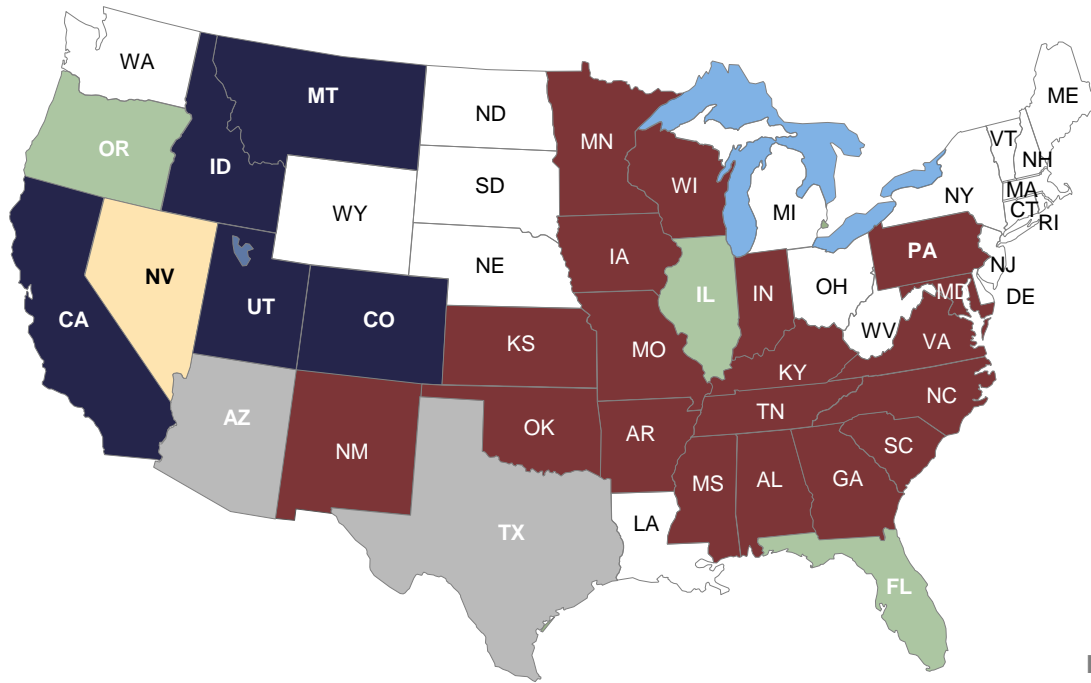
We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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Overview



Selectively Expanding Footprint

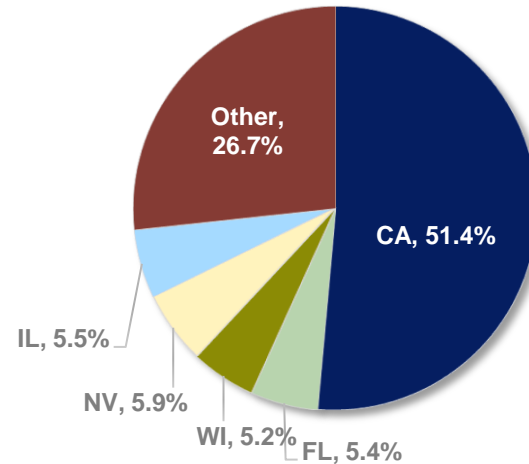


Highlights

(at June 30, 2010)

- 12 Mo. NPW: \$310 million
- BV per share: \$21.63
- Q 2 Combined ratio: 107.4%

2000	2002	2006	2007	2008
1913 – 1999 State WC fund in NV 2000 Privatization	2002 Acquisition, book of business in CA, UT, ID, MT, CO	2005 Formation of mutual hold co 2006 Entry into TX, AZ	2007 Demutualization and IPO – entry into FL, IL and OR	2008 Acquisition of AmCOMP Incorporated, entry into IA



In Force Premiums Written (%)
6/30/10

Recent Actions/Results

- Market cycle currently reflects competitive pricing/downward pressure on rates
- High levels of unemployment/reduced work hours result in declining payroll/premium
 - Insured payroll down 16% year over year at June 30, 2010; NPW down 15.5% for the same period

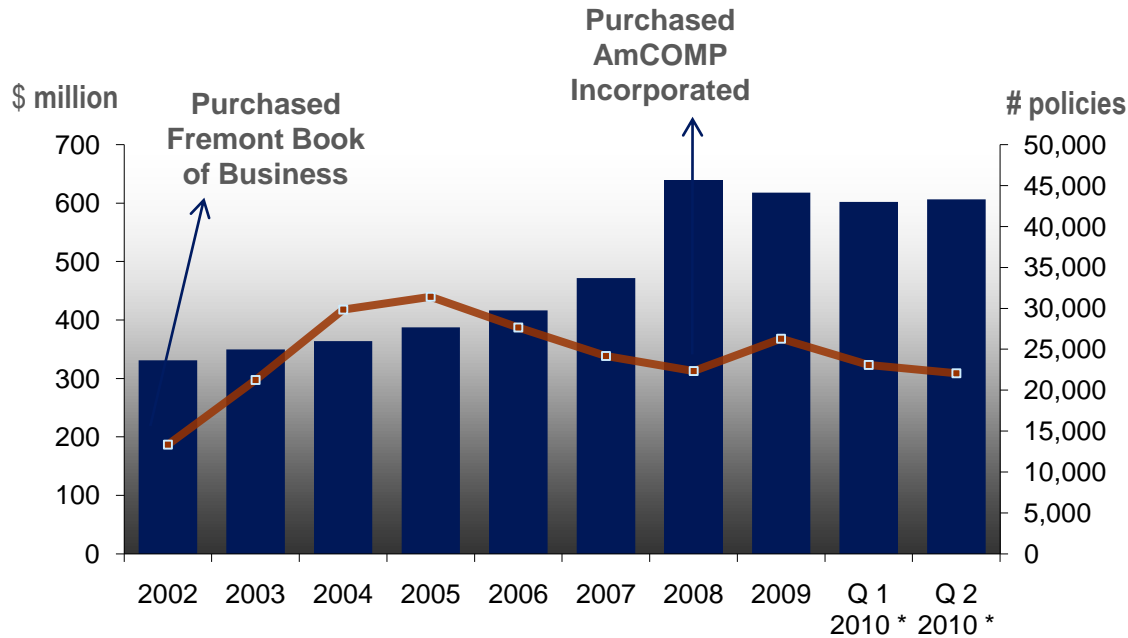
COST CONTROLS IMPLEMENTED

- Combined four regional operating units into two to better align resources with business activity and growth opportunities
- Reduced operating and capital costs – expect annual cost savings of \$18.3 million beginning in 2011

INCREASED RATES IN CALIFORNIA OVER 25% SINCE 2008

- Positive net rate (in-force premium divided by insured payroll) in half our book of business for past fifteen months

Market Penetration



Policy Count '02-'09
CAGR = 9.3%

NPW '02-'09 CAGR = 10.2%

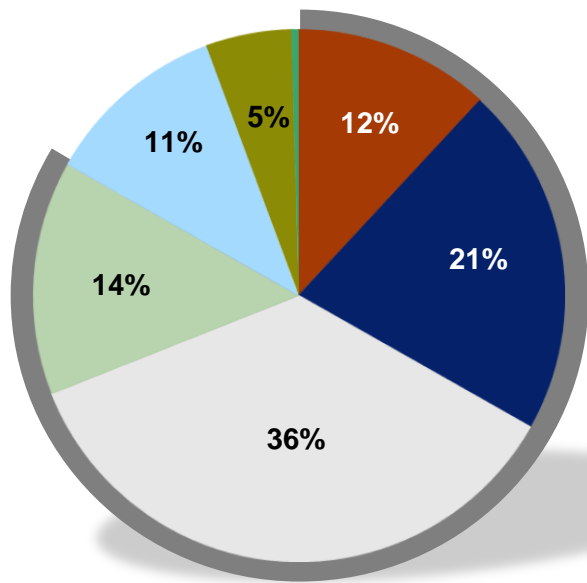
■ In Force Policies

— Net Premiums Written

* Trailing Twelve Months

Disciplined Risk Selection

Focused guidelines and selection within industry-defined classes



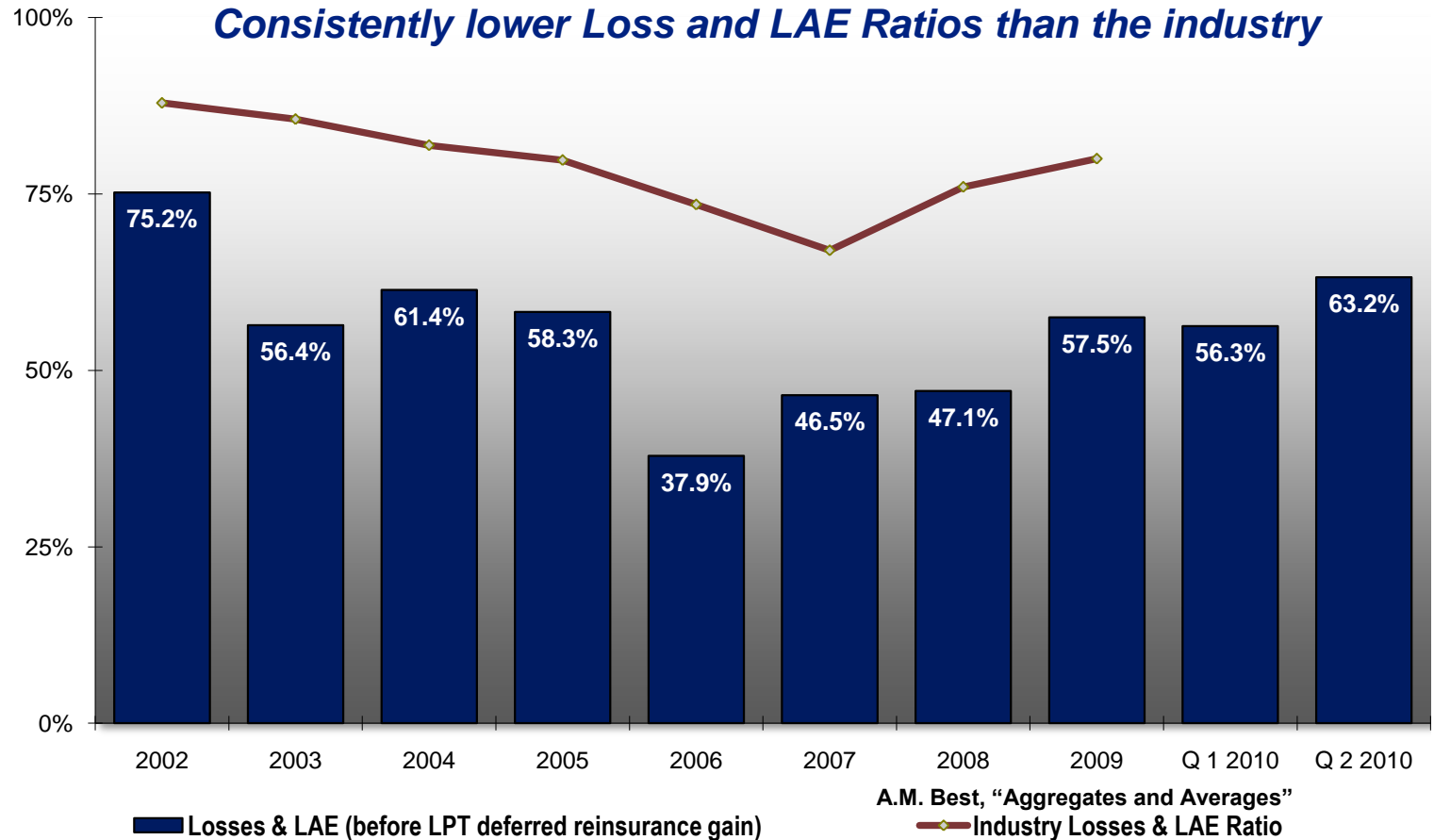
EMPLOYERS = 83% of Total In Force Premium, Hazard Groups A – D

- Hazard Group A ■ Lower Risk
 - Hazard Group B ■
 - Hazard Group C ■
 - Hazard Group D ■
 - Hazard Group E ■
 - Hazard Group F ■
 - Hazard Group G ■ Higher Risk
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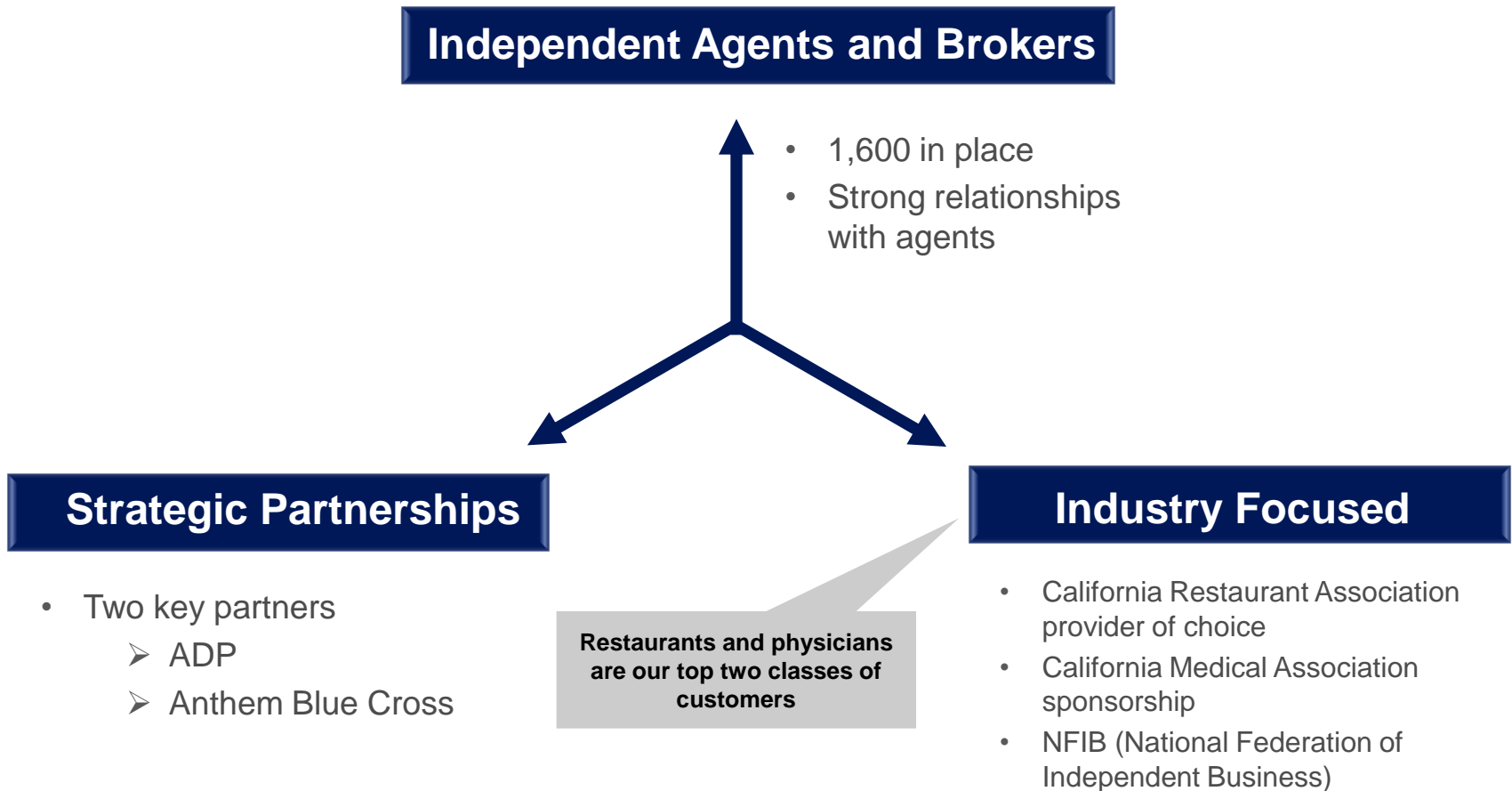
% In Force Premiums, 12/31/09

NCCI Hazard Group	EMPLOYERS Top 10 Classes	% In Force Premium
A	Restaurants	9.9
C	Physicians/Clerical	7.8
D	Automobile Services	6.6
B	Wholesale Stores	4.3
B	College Employees	2.6
B	Retail Stores	2.3
D	Machine Shops	1.8
C	Clerical	1.7
B	Hotel Employees	1.6
C	Grocery/Provisions Stores	1.6
	Total Top 10	40.2

Delivering Superior Loss Ratios



Unique Distribution Network



Increasing Points of Access

Partnerships

Provide

... a distribution advantage by expanding market reach and providing local knowledge

Result

... in high persistency

Contribute

... about 20% of in-force premiums at 6/30/10



Largest payroll services company in the U.S.

Partner since 2002 – business originates with ADP's field sales staff and insurance agency with "Pay-by-Pay" premium collection



Largest group health carrier in CA – exclusive relationship – use medical provider network

Partner since 2002 – business originated by health agents with a single bill to customers



Specialty provider of payroll services / insurance broker

Partner since Q 4 2006, expanded alliance in 2008



Provider of insurance software services – partner since Q 4 2007



Small business payroll services – partner since Q 2 2008



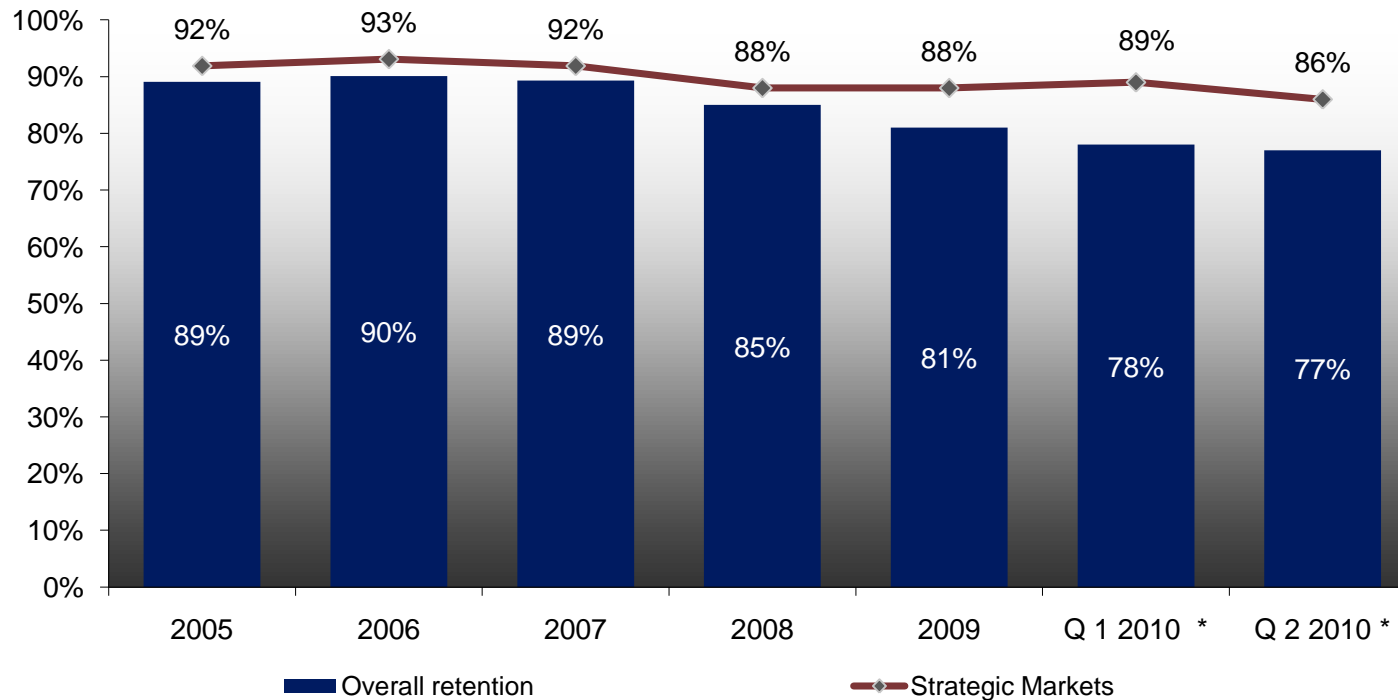
Online payroll services and payment processing

One of the largest independent payroll processors in Southern CA

Partner since Q 1 2009

Strong Retention Rates

Strategic partnerships result in consistently higher retention rates



* Trailing Twelve Months

Superior Claims Management

In-house medical management staff

- Coordinate care and manage medical costs
- URAC accreditation in case management and utilization review

Comprehensive fraud program

- \$5.9 million savings in 2009

Rigorous quality assurance processes

- Ensure compliance with best practices and regulatory requirements

Dedicated subrogation unit

- Recoveries over \$4.1 million in 2009

Pharmacy benefit management program

- Savings over \$2.9 million in 2009

Claims professionals average over a decade of experience

Key Highlights

Decreased underwriting and other operating expense \$7.3 million or 22.5%

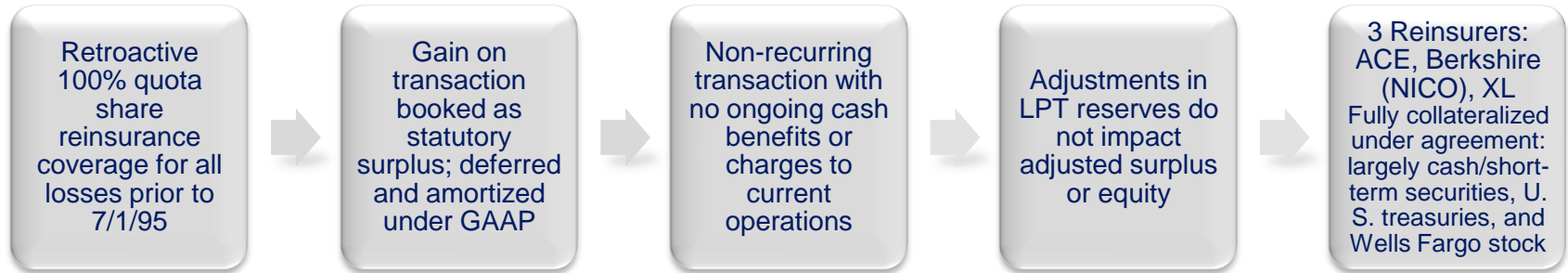
Continued positive net rate in California with little change in policy count

Continued favorable prior accident year reserve releases of \$5.5 million

Book value per share growth of 4.6% since 12/31/09 from \$20.67 to \$21.63 at 6/30/10

INCOME STATEMENT (\$ million except per share)	Q 2 2010	Q 1 2010	Q 2 2009
Net premiums earned	78.2	79.3	104.4
Net investment income	20.6	21.3	23.1
GAAP net income	16.5	16.1	20.3
Net income before the LPT	12.1	11.7	16.0
Earnings per share before the LPT	0.29	0.27	0.34
BALANCE SHEET (\$ million)	6/30/10	3/31/10	12/31/09
Total investments	2,012.3	2,027.4	2,029.6
Cash and cash equivalents	193.1	190.3	191.6
Total assets	3,614.2	3,651.5	3,676.7
Reserves for loss and LAE	2,359.4	2,393.9	2,425.7
Shareholders' equity	521.3	509.2	498.4
Equity including LPT deferred gain	901.1	893.4	887.0
UNDERWRITING	Q 2 2010	Q 1 2010	Q 2 2009
Loss ratio before LPT	63.2%	56.3%	56.0%
Combined ratio before LPT	107.4%	111.3%	101.6%
Change in net rate (premium in-force/insured payroll)	-2% (since 12/31/09) -6% (since 6/30/09)	-1% (since 12/31/09) -5% (since 6/30/09)	
Change in insured payroll	-9% (since 12/31/09) -16% (since 6/30/09)	-7% (since 12/31/09) -17% (since 6/30/09)	
FINANCIAL	6/30/10	3/31/10	12/31/09
Book value per share	\$21.63	\$20.91	\$20.67
Return on average adjusted equity (12 mos.)	6.4%	6.9%	7.5%

Loss Portfolio Transfer (LPT)



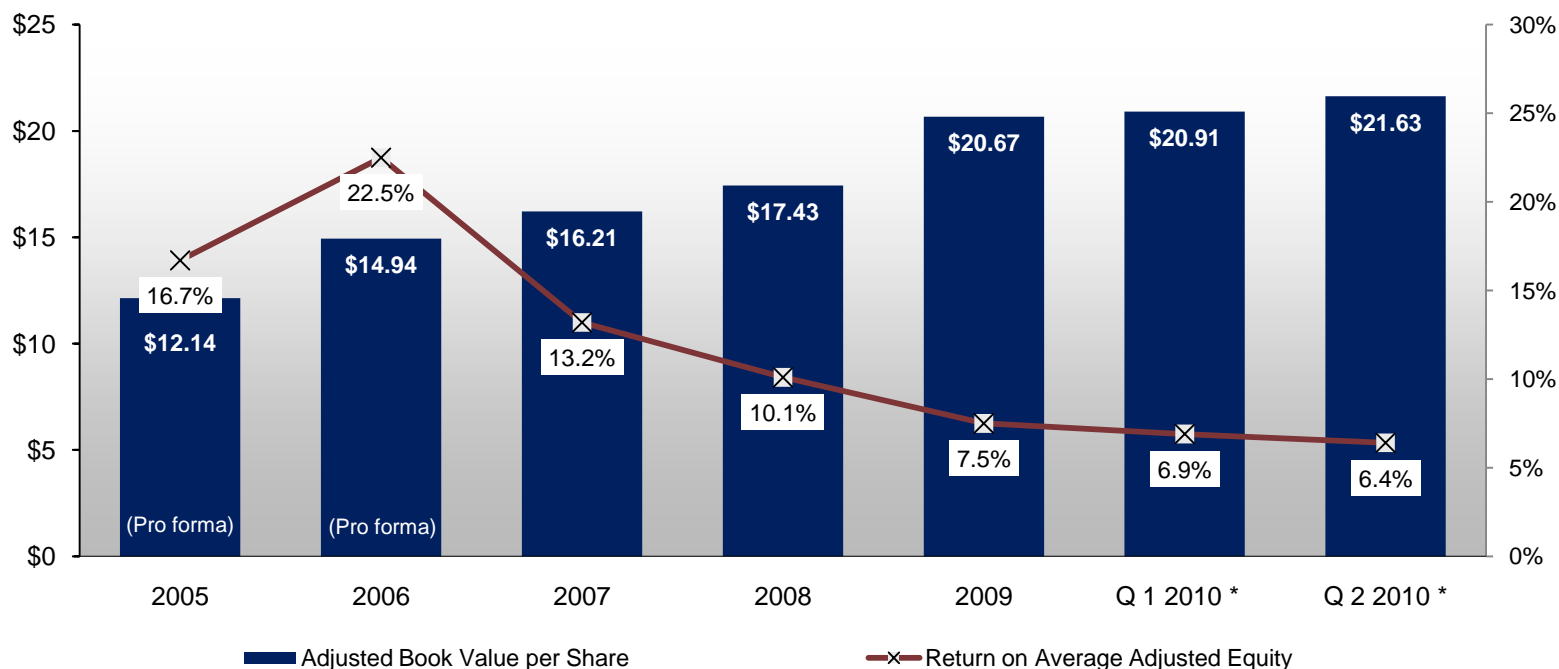
Contract	
	(\$ million)
Total Coverage	\$2,000
Original Reserves (Liabilities) Transferred	\$1,525
Consideration	\$ 775
Gain at 1/1/2000	750
Subsequent Reserve Adjustments	(147.5)
Gain at 6/30/10	\$602.5

Accounting at 6/30/10	
	(\$ million)
Statutory Surplus Created	\$602.5
Cumulative Amortization To Date	(222.6)
GAAP: Deferred Reinsurance Gain – LPT Agreement	\$379.9

Claims 6/30/1995 and prior – Approximately 3,500 claims open as of 6/30/10 with 4.5% closing each year

Remaining liabilities at 6/30/10: \$868.5 million

Return on Average Adjusted Equity, Increasing Book Value per Share

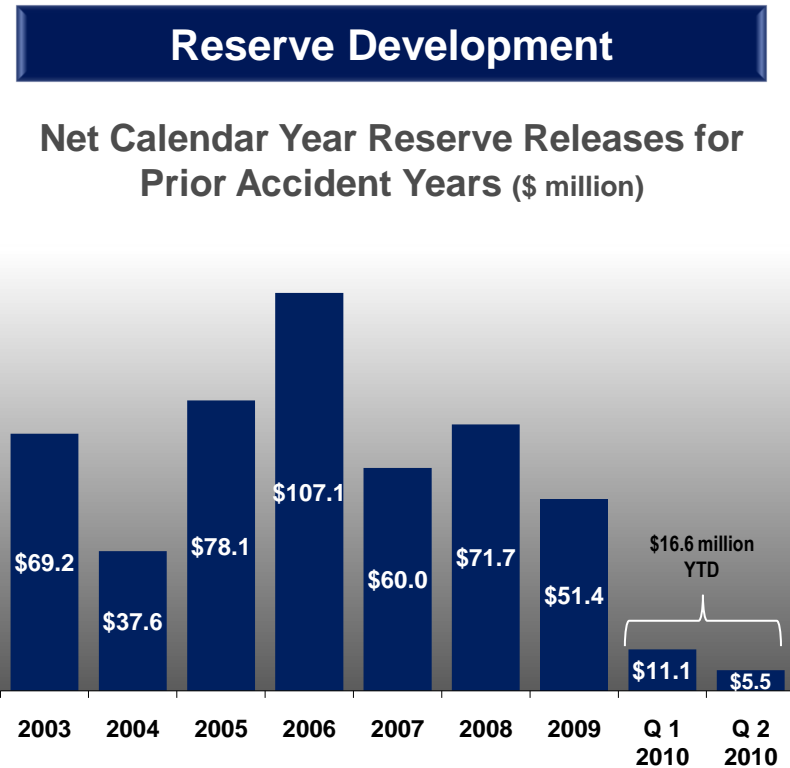


NOTE: 50,000,002 pro forma shares prior to February 5, 2007 (IPO date)
 Return on Average Equity includes deferred gain related to the LPT – equity in the ROE calculation is averaged for the period

* *Trailing Twelve Months*

History of Reserve Strength

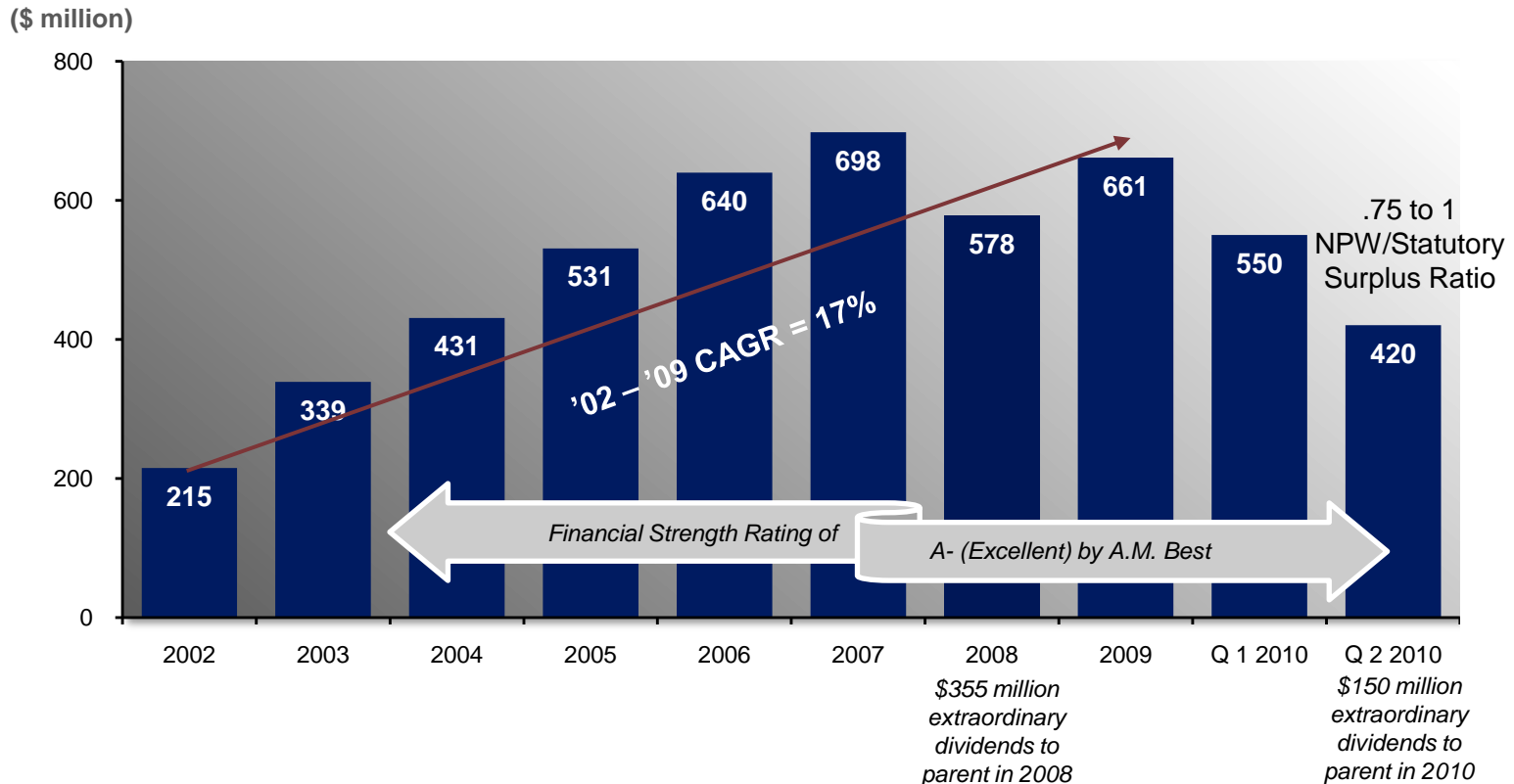
Net reserves for workers' comp industry estimated to be deficient by \$9 Billion at 12/31/09 ⁽¹⁾



(1) NCCI, "State of the Line" – May 6, 2010 – an increase of 50% from \$6 billion in 2008

Strong Capital Position

Statutory surplus provides a solid basis for underwriting



Prudent Capital Management

Holding Company Flexibility at 6/30/10

- **Debt to total capital ratio – 12.8%**
- **\$62 million in cash and \$364 million in securities**

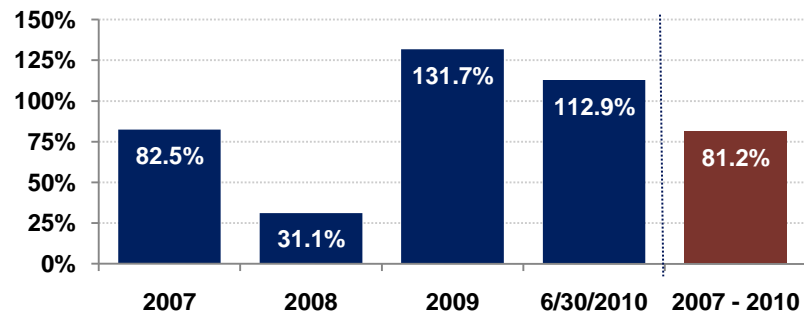
Investing in the Future

- **Generating capital to invest in operations/securities**
- **Deploying capital – opportunistic acquisitions**
 - Acquired AmCOMP (October, 2008) – equity value \$189 million with savings of \$20 - \$22 million in 2010
- **Controlling costs**
 - Underwriting and other operating expense declined 22.5% over prior year's second quarter
 - Q 3, 2010 cost controls: anticipated net savings of \$2.7 million in 2010 and \$18.3 million in 2011

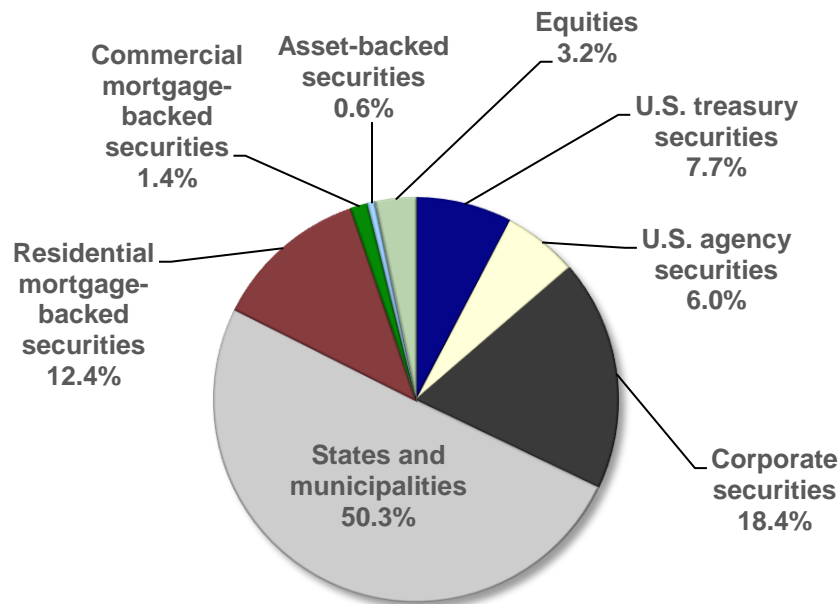
Returning Capital to Shareholders

- **Dividends - \$0.24 per share or \$11 million per year – subject to Board approval**
- **Share Repurchases - \$28 million of \$50 million 2010 authorization remains at 6/30/10**

Common share repurchases and dividends as a percent of net Income before the LPT



High Quality Investment Portfolio



Portfolio at 6/30/10

\$2.0 billion fair market value

- 97% fixed maturities with an average weighted AA+ rating
- Average book yield of 4.3%
- Tax equivalent book yield of 5.5%
- Effective duration of 4.8
- \$364 million in securities at the holding company of which 90% were municipals
- Managed by Conning Asset Management

High Quality Reinsurance

Reinsurance Management

Maintain a high quality reinsurance program

Focus on select small business provides a natural dispersion of exposure across markets

Long-term relationships with lead reinsurers

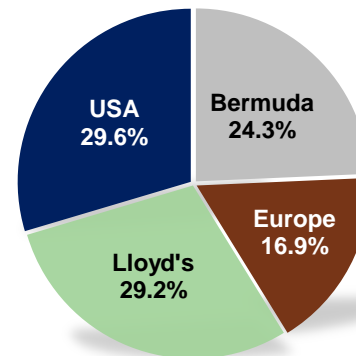
100% rated A or better

Program Structure, Effective 7/1/10

Limits of \$200M

Retention of \$5M plus \$2M annual deductible

Reinsurers by Market



Summary of Financial Strength

.75 to 1 NPW to Surplus at 6/30/10

Strong Underwriting Leverage

Conservative Reserving

Track record of reserve strength: since IPO, \$199.5 million favorable prior AY reserve development as of 6/30/10

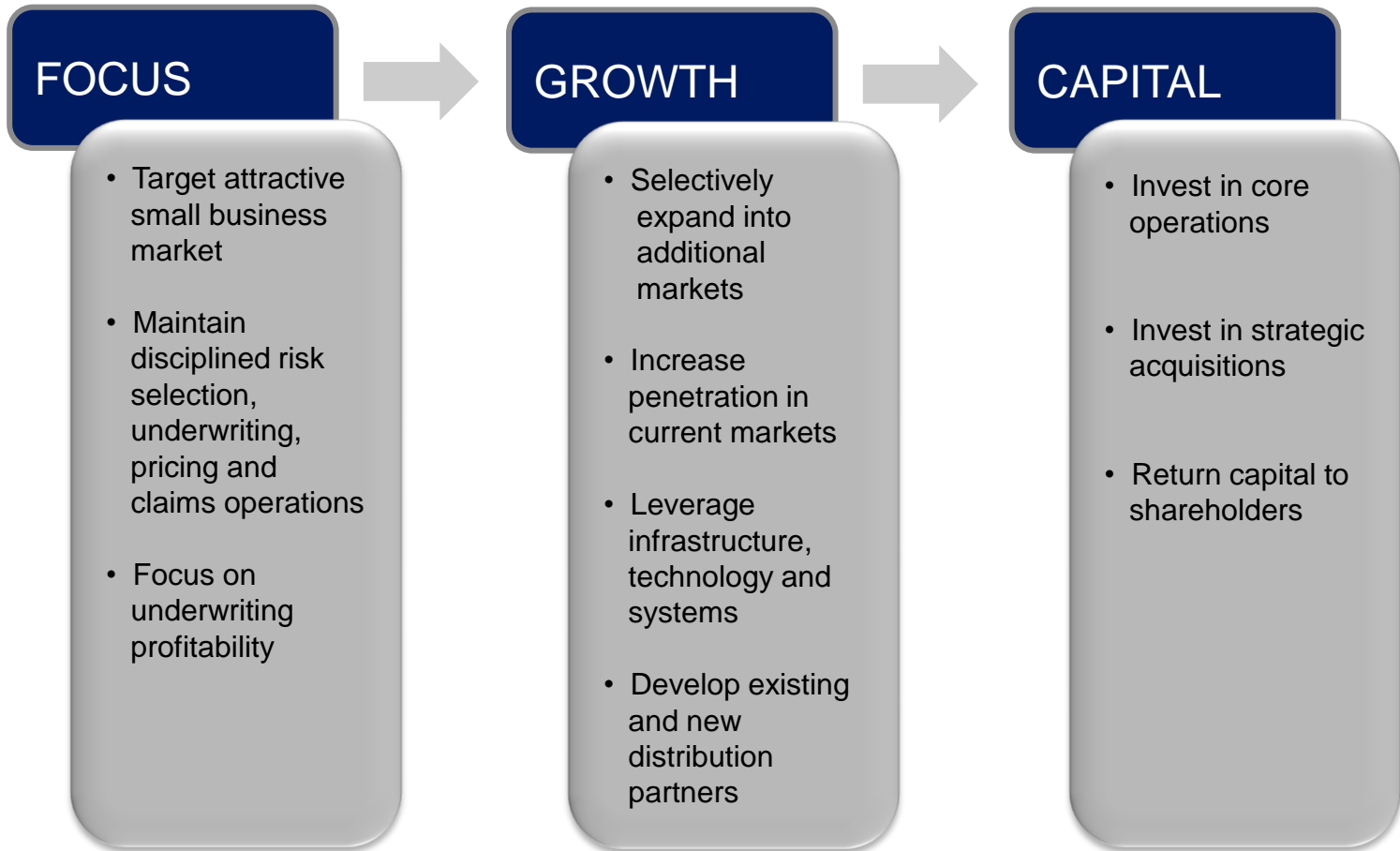
\$2 billion – approximately 97% invested in fixed maturities with average weighted rating of AA+

High Quality Investment Portfolio

Catastrophe Reinsurance Program

Coverage up to \$200 M loss

Key Strategies



Key Strengths

- ***Strong underwriting franchise with established presence in attractive markets***
 - 97 year operating history – attractive, underserved target market segment with growth opportunities
- ***Unique, long-standing strategic distribution relationships***
- ***Conservative risk profile and prudent capital management***
- ***Strong financial position and strong balance sheet***
 - rated A- by A.M. Best
- ***Experienced management team with deep knowledge of workers' compensation***
 - average 27 years experience with the ability to manage through challenging operating conditions

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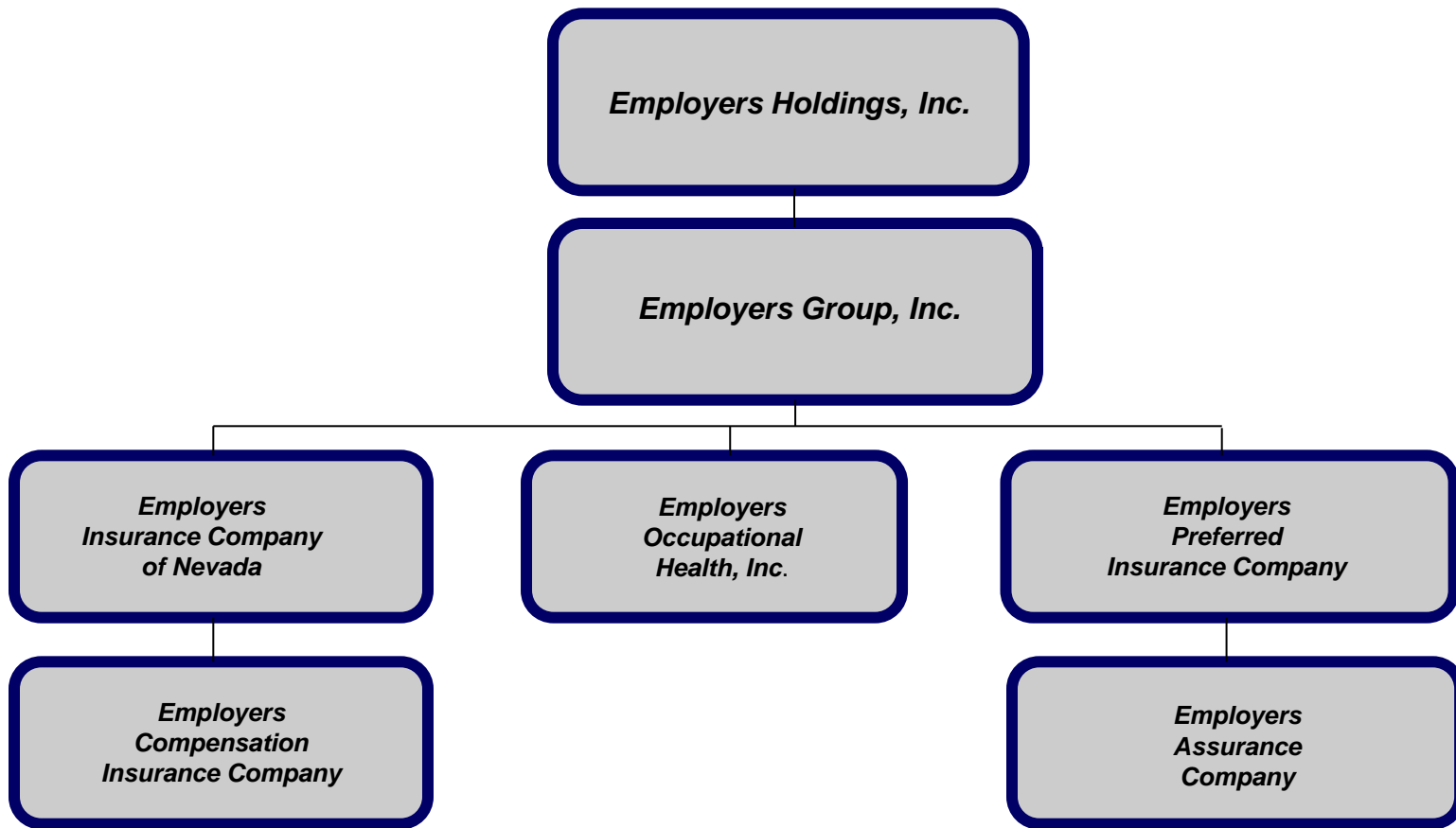
Appendix

Stock Ownership Limitations

As a reminder to investors, Employers Holdings, Inc. (EMPLOYERS) owns four insurance companies, domiciled in three different states. These wholly-owned insurers are regulated by insurance commissioners and are subject to the statutes and regulations of the various states where they are domiciled and authorized to transact insurance. As a result, EMPLOYERS has the following stock ownership limitations, which must be satisfied prior to certain stock transactions.

- For a period of five years following the effective date of the Plan of Conversion of EMPLOYERS, which was February 5, 2007, no person may directly or indirectly acquire or offer to acquire in any manner beneficial ownership of 5% or more of any class of EMPLOYERS voting securities without the prior approval by the Nevada Commissioner of Insurance of an application for acquisition under Section 693A.500 of the Nevada Revised Statutes.
- Under Nevada insurance law, the Nevada Commissioner of Insurance may not approve an application for such acquisition unless the Commissioner finds that (1) the acquisition will not frustrate the plan of conversion as approved by our members and the Commissioner, (2) the board of directors of Employers Insurance Company of Nevada has approved the acquisition or extraordinary circumstances not contemplated in the plan of conversion have arisen which would warrant approval of the acquisition, and (3) the acquisition is consistent with the purpose of relevant Nevada insurance statutes to permit conversions on terms and conditions that are fair and equitable to the members eligible to receive consideration.
- Furthermore, any person or entity who individually or together with an affiliate (as defined by applicable law) seeks to directly or indirectly acquire in any manner, at any time, beneficial ownership of 5% or more of any class of EMPLOYERS voting securities, will be subject to certain requirements, including the prior approval of the proposed acquisition by certain state insurance regulators, depending upon the circumstances involved. Any such acquisition without prior satisfaction of applicable regulatory requirements may be deemed void under state law.

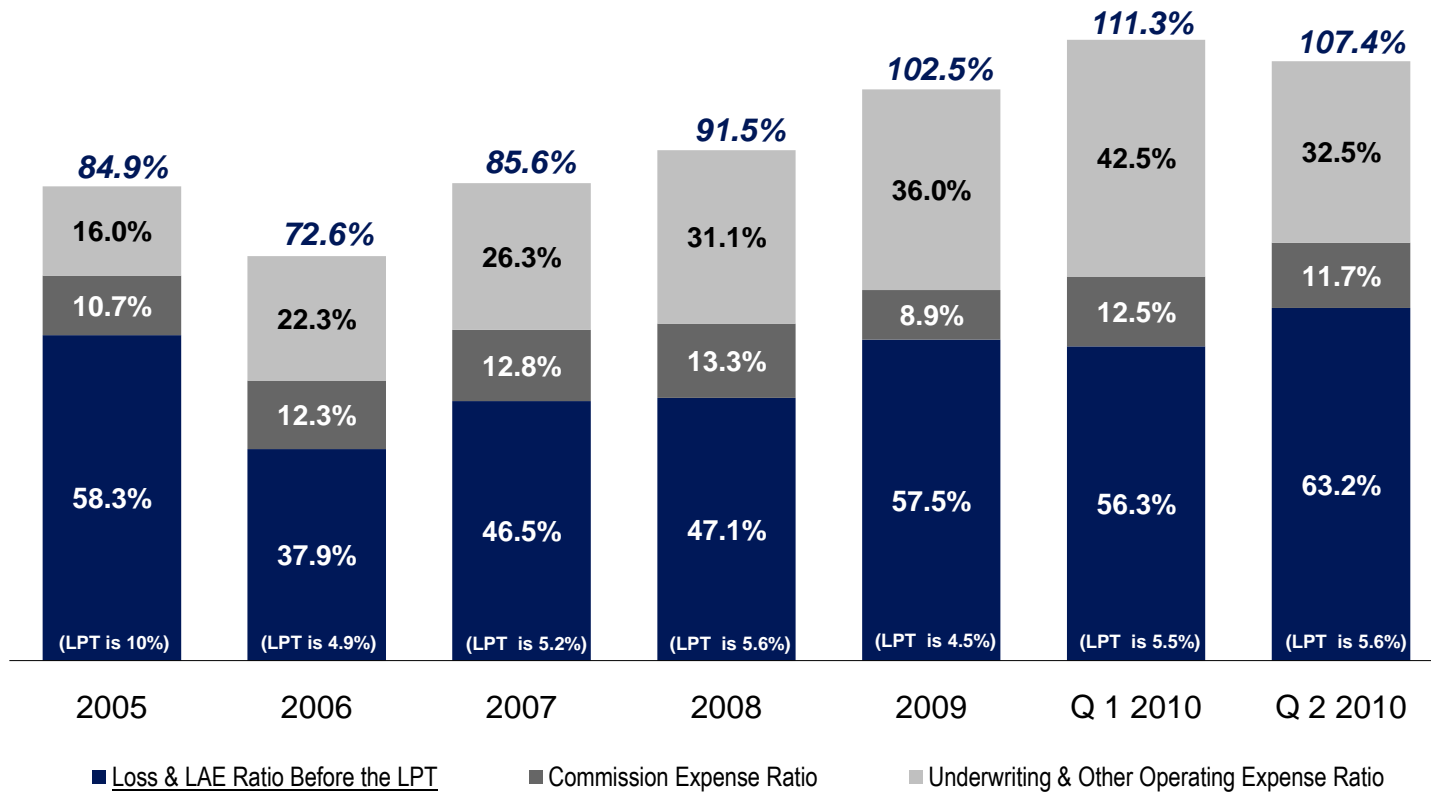
Operating Organization



Selected Operating Results

Income Statement (\$ million)	2005	2006	2007	2008	2009
Gross Written Premium	\$ 451.4	\$ 386.8	\$ 351.8	\$ 318.4	\$ 379.9
Net Written Premium	432.5	372.2	339.7	308.3	368.3
Net Earned Premium	438.3	393.0	346.9	328.9	404.2
Net Investment Income	54.4	68.2	78.6	78.1	90.5
Net Income	137.6	171.6	120.3	101.8	83.0
Net Income Before LPT	93.8	152.2	102.2	83.4	65.0
Balance Sheet (\$ million)	2005	2006	2007	2008	2009
Total Investments	\$ 1,595.8	\$ 1,715.7	\$ 1,726.3	\$ 2,042.9	\$ 2,029.6
Cash and Cash Equivalents	61.1	80.0	149.7	202.9	191.6
Total Assets	3,188.8	3,266.8	3,264.3	3,825.1	3,676.7
Reserves for Loss and LAE	2,350.0	2,307.8	2,269.7	2,506.5	2,425.7
Shareholders' Equity	144.6	303.8	379.5	444.7	498.4
Equity Including LPT Deferred Gain	607.0	746.8	804.5	851.3	887.0

Calendar Year Combined Ratio (GAAP)



Regional Pricing Trends: 9/30/09 thru 9/01/10

