# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): February 17, 2016

## EMPLOYERS HOLDINGS, INC.

(Exact Name of Registrant as Specified in its Charter)

NEVADA 001-33245 04-3850065
(State or Other Jurisdiction of (Commission (I.R.S. Employer Incorporation) File Number) Identification No.)

10375 Professional Circle Reno, Nevada

89521

(Address of Principal Executive Offices)

(Zip Code)

Registrant's telephone number including area code: (888) 682-6671

No change since last report (Former Name or Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Section 2 – Financial Information**

#### Item 2.02. Results of Operations and Financial Condition.

On February 17, 2016, Employers Holdings, Inc. (the "Company") issued a press release announcing results for the fourth quarter and fiscal year ended December 31, 2015. The press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and is being furnished, not filed, under Item 2.02 to this Current Report on Form 8-K.

#### **Section 8 – Other Information**

#### Item 8.01. Other Events.

On February 17, 2016, the Company announced that its Board of Directors declared a first quarter 2016 cash dividend of nine cents per share on the Company's common stock. The dividend is payable on March 15, 2016 to stockholders of record as of March 1, 2016.

#### Section 9 - Financial Statements and Exhibits

#### Item 9.01. Financial Statements and Exhibits.

99.1 Employers Holdings, Inc. press release, dated February 17, 2016.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### EMPLOYERS HOLDINGS, INC.

Dated: February 17, 2016 /s/ Lenard T. Ormsby

Lenard T. Ormsby
Executive Vice President,

Chief Legal Officer and General Counsel

#### **Exhibit Index**

Exhibit No. Exhibit

99.1 Employers Holdings, Inc. press release, dated February 17, 2016.



news release
For Immediate Release

## Employers Holdings, Inc. Reports Fourth Quarter and Full Year 2015 Results and Announces a \$50 Million Share Repurchase Program and a 50% Increase in the First Quarter 2016 Cash Dividend

**Reno, Nevada-February 17, 2016-Employers Holdings, Inc. ("EHI" or the "Company") (NYSE:EIG)** today reported operating income for the fourth quarter and full year 2015 of \$34.3 million and \$81.3 million, or \$1.05 and \$2.50 per diluted share, respectively, and announced a \$50 million share repurchase program and a 50% increase in the first quarter 2016 cash dividend to \$0.09 per share.

		Fi	inancial Highligh	<u>1ts</u> (1)								
(in millions, except per share amounts and	Three Mo	nth	s Ended Decemb	oer 31,		Year	Years Ended December 31,					
percentages)	2015		2014	Change	:	2015		2014	Char	ıge		
Net written premiums	\$ 162.6	\$	149.3	9 %		\$ 689.3	\$	687.6	<u> </u>	6		
Total revenues	\$ 184.5	\$	192.6	(4)%		\$ 752.1	\$	773.5	(3)%	6		
Operating income	\$ 34.3	\$	13.0	164 %		\$ 81.3	\$	35.6	128 %	6		
Operating income per diluted share	\$ 1.05	\$	0.40	163 %		\$ 2.50	\$	1.11	125 %	6		
Net income before the impact of the LPT <sup>(2)</sup>	\$ 23.9	\$	14.2	68 %		\$ 74.0	\$	45.7	62 %	6		
Net income before the impact of the LPT per diluted share <sup>(2)</sup>	\$ 0.73	\$	0.44	66 %		\$ 2.27	\$	1.43	59 %	6		
Net income	\$ 26.7	\$	29.1	(8)%		\$ 94.4	\$	100.7	(6)%	6		
Net income per diluted share	\$ 0.82	\$	0.91	(10)%		\$ 2.90	\$	3.14	(8)%	6		
Diluted weighted average shares outstanding	32,747,809		32,143,130	2 %		32,561,453		32,069,069	2 %	6		
Combined ratio before the impact of the LPT	93.0%		102.2%	(9.2) <sub>1</sub>	pts	97.1%		105.0%	(7.9)	pts		
Operating return on equity	16.1%		6.7%	9.4	ots	9.8%		4.7%	5.1	pts		

							Year-over-Y	ear Change
	Dece	ember 31, 2015	De	ecember 31, 2014	D	ecember 31, 2013	December 31, 2015	December 31, 2014
Book value per share <sup>(3)</sup>	\$	29.50	\$	28.38	\$	26.13	4%	9%
Adjusted book value per share (4)	\$	26.90	\$	24.99	\$	23.24	8%	8%

<sup>(1)</sup> See Glossary of Financial Measures and Reconciliation of Non-GAAP Financial Measures to GAAP for additional definitions and calculations.

<sup>(2)</sup> The Loss Portfolio Transfer ("LPT") Agreement was a non-recurring transaction that does not result in ongoing cash benefits.

<sup>(3)</sup> Book value per share is stockholders' equity including the Deferred Gain divided by the number of common shares outstanding.

<sup>(4)</sup> Adjusted book value per share is book value less accumulated other comprehensive income, net, divided by the number of common shares outstanding.

#### **Operational Highlights**

- Operating income increased \$21.3 million and \$45.7 million, or \$0.65 and \$1.40 per diluted share, for the quarter and full year, respectively, year-over-year.
- Operating return on equity increased 9.4 and 5.1 percentage points for the quarter and full year to 16.1% and 9.8%, respectively.
- Operating earnings benefited from favorable prior year reserve development of \$8.5 million and \$7.2 million for the quarter and full year, respectively.
- Income taxes were reduced by \$11.5 million and \$15.3 million for the quarter and the full year, respectively, due to pre-privatization reserve adjustments.
- Combined ratio before the LPT of 93.0% and 97.1% for the quarter and full year, respectively, down 9.2 and 7.9 percentage points, respectively, year over year.
- Fourth quarter and full year 2015 current accident year loss estimates of 64.5% and 66.2%, respectively, compared to 72.2% and 73.6%, respectively, for the prior year.
- In-force payroll exposure increased 1.4% overall, while exposure in California declined 5.7% year-over-year. In-force policies declined 0.9% overall and 6.4% in California year-over-year. Net rate decreased 2.7% overall and increased 0.7% in California year-over-year.
- Net earned premiums increased 5.3% in the quarter and 0.9% for the full year, driven primarily by higher final audit premiums year-over-year.
- Net investment income increased \$0.5 million and decreased \$0.2 million, to \$18.4 million and \$72.2 million, for the quarter and full year, respectively, year-over-year.
- Net realized losses of \$15.8 million in the quarter and \$10.7 million in the full year, largely driven by other-than-temporary impairments of equity securities due to a continued downturn in the energy and commodity sectors.

#### The Company commented:

"We strengthened our performance throughout 2015 and we are pleased to report our best operating results in the fourth quarter and the full year since 2007. We achieved an annualized operating return on equity of 16.1% in the fourth quarter and 9.8% in the full year, representing a 9.4 and 5.1 percentage point increase in the quarter and full year, respectively, year-over-year. Our underwriting profitability, measured by the combined ratio before the LPT, improved 9.2 percentage points in the quarter and 7.9 points in the full year relative to 2014 and our adjusted book value per share increased 8% year-over-year."

"We recognized \$9.0 million in favorable prior accident year development in our voluntary business. Redundancies in pre-privatization accident years were reallocated to more recent accident years producing tax benefits in the fourth quarter and the full year; we believe these adjustments encompass the estimated redundancies remaining in the non-LPT accident years prior to 2000. Our progress in non-renewing under-performing business, earlier settlement of claims, our pricing and data-driven underwriting strategies, and in targeting profitable classes of business across our markets, has resulted in historically high levels of operating profitability."

"Consistent with our goal to create shareholder value over the longer term and in light of our strong financial position and operating performance, we are pleased to announce capital actions, authorized by our Board of Directors, which allow the further return of capital to shareholders, including a 50% increase in our quarterly cash dividend and a new, two-year \$50 million share repurchase program. These actions reflect the continued confidence of management and the Board in the strength of our balance sheet, our underwriting results and our ongoing commitment to maximize shareholder value."

#### **Capital Actions**

Today, EHI announced that the Board of Directors has authorized a share repurchase program that enables the Company to purchase up to \$50 million of its outstanding common stock over a period of two years beginning February 22, 2016.

Repurchases under the Company's new program will be made in the open market or privately negotiated transactions in compliance with Securities and Exchange Commission rules, subject to market conditions, applicable legal requirements, and other relevant factors. This share repurchase program does not obligate the Company to acquire any particular amount of common stock, and it may be suspended at any time at the Company's discretion. The Company had approximately 32.2 million common shares outstanding as of December 31, 2015.

The Board of Directors declared a first quarter 2016 dividend of \$0.09 per share. The dividend is payable on March 15, 2016 to stockholders of record as of March 1, 2016. The first quarter dividend represents a 50% increase over the previous quarterly rate of \$0.06 per share.

#### Conference Call and Web Cast; Form 10-K, Supplemental Materials

The Company will host a conference call on Wednesday, February 17, 2016, at 10:30 a.m. Pacific Standard Time. The conference call will be available via a live web cast on the Company's web site at <a href="https://www.employers.com">www.employers.com</a>. An archived version will be available following the call. The conference call replay number is (800) 585-8367 or (855) 859-2056 with a pass code of 34150471.

EHI expects to file its Form 10-K for the year ended December 31, 2015, with the Securities and Exchange Commission ("SEC") later this week. The Form 10-K will be available without charge through the EDGAR system at the SEC's web site at www.sec.gov, and will also be posted on the Company's website, <a href="https://www.employers.com">www.employers.com</a>, through the "Investors" link.

The Company provides a list of portfolio securities in the Calendar of Events, Fourth Quarter "Investors" section of its web site at <a href="https://www.employers.com">www.employers.com</a>. The Company also provides investor presentations on its website.

#### **Forward-Looking Statements**

In this press release, the Company and its management discuss and make statements based on currently available information regarding their intentions, beliefs, current expectations, and projections of, among other things, redundancies in pre-privatization accident years, expectations regarding share repurchases and statements regarding financial position and operating performance. Certain of these statements may constitute "forward-looking" statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and are often identified by words such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "target," "project," "intend," "believe," "estimate," "predict," "potential," "pro forma," "seek," "likely," or "continue," or other comparable terminology and their negatives. EHI and its management caution investors that such forward-looking statements are not guarantees of future performance. Risks and uncertainties are inherent in EHI's future performance. Factors that could cause the Company's actual results to differ materially from those indicated by such forward-looking statements include, among other things, those discussed or identified from time to time in EHI's public filings with the SEC, including the risks detailed in the Company's Quarterly Reports on Form 10-Q and the Company's Annual Reports on Form 10-K. Except as required by applicable securities laws, the Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

The SEC filings for EHI can be accessed through the "Investors" link on the Company's website, <a href="www.employers.com">www.employers.com</a>, or through the SEC's EDGAR Database at <a href="www.sec.gov">www.sec.gov</a> (EHI EDGAR CIK No. 0001379041).

#### **CONTACT:**

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## Employers Holdings, Inc. and Subsidiaries Consolidated Statements of Comprehensive Income

	Three Months Ended December 31, December 31,								
(in thousands)		2015		2014	_	2015		2014	
Revenues					_				
Gross premiums written	\$	164,600	\$	151,600	\$	697,700	\$	697,700	
Net premiums written	\$	162,600	\$	149,300	\$	689,300	\$	687,600	
Net premiums earned	\$	181,800	\$	172,600	\$	690,400	\$	684,500	
Net investment income		18,400		17,900		72,200		72,400	
Net realized (losses) gains on investments		(15,800)		2,000		(10,700)		16,300	
Other income		100		100		200		300	
Total revenues		184,500		192,600		752,100		773,500	
Expenses									
Losses and loss adjustment expenses		105,900		110,200		429,400		453,400	
Commission expense		22,800		20,400		85,400		81,400	
Underwriting and other operating expenses		37,600		30,900		135,200		129,100	
Interest expense		600		700		2,700		3,000	
Total expenses		166,900		162,200		652,700		666,900	
Net income before income taxes		17,600		30,400		99,400		106,600	
Income tax (benefit) expense		(9,100)		1,300		5,000		5,900	
Net income	\$	26,700	\$	29,100	\$	94,400	\$	100,700	
Less impact of the LPT Agreement:					=				
Amortization of Deferred Gain related to losses		2,300		2,600		9,500		11,200	
Amortization of Deferred Gain related to contingent commission		500		500		1,900		1,900	
Impact of the LPT Reserve Adjustments		_		8,800		6,400		31,100	
Impact of the LPT Contingent Commission Adjustments		_		3,000		2,600		10,800	
Net income before LPT Agreement	\$	23,900	\$	14,200	\$	74,000	\$	45,700	
Comprehensive income									
Unrealized gains (losses) during the period (net of taxes of \$(16,300) and \$14,600 for the periods ended December 31, 2015 and 2014, respectively)	\$	(3,800)	\$	6,600	\$	(30,300)	\$	27,100	
Reclassification adjustment for realized (losses) gains in net income (net of taxes of \$(3,700) and \$5,700 for the periods ended December 31, 2015 and 2014)		10,300		(1,300)		7,000		(10,600)	
Other comprehensive income (loss), net of tax		6,500		5,300		(23,300)		16,500	
Total comprehensive income	\$	33,200	\$	34,400	\$	71,100	\$	117,200	

## Employers Holdings, Inc. and Subsidiaries Consolidated Balance Sheets

(in thousands, except share data)		As of December 31, 2015	As of December 31, 2014			
Assets						
Available for sale:						
Fixed maturity securities at fair value (amortized cost \$2,221,100 at December 31, 2015 and \$2,186,100 at December 31, 2014)	\$	2,288,500	\$	2,275,700		
Equity securities at fair value (cost \$137,500 at December 31, 2015 and \$97,800 at December 31, 2014)		198,700		172,700		
Total investments		2,487,200		2,448,400		
Cash and cash equivalents		56,600		103,600		
Restricted cash and cash equivalents		2,500		10,800		
Accrued investment income		20,600		20,500		
Premiums receivable, less bad debt allowance of \$12,200 at December 31, 2015 and \$7,900 at December 31, 2014		301,100		295,800		
Reinsurance recoverable for:						
Paid losses		7,700		10,700		
Unpaid losses, including bad debt allowance		628,200		669,500		
Deferred policy acquisition costs		44,300		44,600		
Deferred income taxes, net		67,900		49,700		
Property and equipment, net		24,900		21,000		
Intangible assets, net		8,500		9,000		
Goodwill		36,200		36,200		
Contingent commission receivable–LPT Agreement		29,200		26,400		
Other assets		40,900		23,500		
Total assets	\$	3,755,800	\$	3,769,700		
Liabilities and stockholders' equity						
Claims and policy liabilities:						
Unpaid losses and loss adjustment expenses	\$	2,347,500	\$	2,369,700		
Unearned premiums		308,900		310,800		
Total claims and policy liabilities		2,656,400		2,680,500		
Commissions and premium taxes payable		52,500		46,300		
Accounts payable and accrued expenses		24,100		20,400		
Deferred reinsurance gain-LPT Agreement		189,500		207,000		
Notes payable		32,000		92,000		
Other liabilities		40,500		36,700		
Total liabilities	\$	2,995,000	\$	3,082,900		
Commitments and contingencies						
Stockholders' equity:						
Common stock, \$0.01 par value; 150,000,000 shares authorized; 55,589,454 and 54,866,802 shares issued and 32,216,480 and 31,493,828 shares outstanding at December 31, 2015 and 2014, respectively	\$	600	\$	600		
Preferred stock, \$0.01 par value; 25,000,000 shares authorized; none issued		_		_		
Additional paid-in capital		357,200		346,600		
Retained earnings		682,000		595,300		
Accumulated other comprehensive income, net		83,600		106,900		
Treasury stock, at cost (23,372,974 shares at December 31, 2015 and 2014)		(362,600)		(362,600)		
Total stockholders' equity	_	760,800		686,800		
Total liabilities and stockholders' equity	\$	3,755,800	\$	3,769,700		
Town Manuaco and diociniolacio equity	_	2,. 23,300	_	2,. 32,. 30		

## Employers Holdings, Inc. and Subsidiaries Consolidated Statements of Cash Flows

Twelve Months Ended December 31,

		December 31,					
(in thousands)		2015		2014			
Operating activities							
Net income	\$	94,400	\$	100,700			
Adjustments to reconcile net income to net cash provided by operating activities:							
Depreciation and amortization		8,300		7,000			
Stock-based compensation		4,600		6,000			
Amortization of premium on investments, net		12,800		10,600			
Allowance for doubtful accounts		4,300		800			
Deferred income tax benefit		(5,600)		(500)			
Net realized gains on investments		10,700		(16,300)			
Excess tax benefits from stock-based compensation		(1,200)		(1,200)			
Other		100		(300)			
Change in operating assets and liabilities:							
Premiums receivable		(9,600)		(17,600)			
Reinsurance recoverable for paid and unpaid losses		44,300		71,300			
Federal income taxes recoverable		(3,900)		6,500			
Unpaid losses and loss adjustment expenses		(22,200)		39,200			
Unearned premiums		(1,900)		6,800			
Accounts payable, accrued expenses and other liabilities		8,600		12,800			
Deferred reinsurance gain-LPT Agreement		(17,500)		(42,100)			
Contingent commission receivable–LPT Agreement		(2,800)		(1,300)			
Other		(7,000)		(10,500)			
Net cash provided by operating activities		116,400		171,900			
Investing activities							
Purchase of fixed maturity securities		(476,900)		(378,000)			
Purchase of equity securities		(85,100)		(29,500)			
Proceeds from sale of fixed maturity securities		105,400		47,900			
Proceeds from sale of equity securities		34,700		36,500			
Proceeds from maturities and redemptions of investments		323,900		251,100			
Capital expenditures and other		(11,500)		(10,500)			
Change in restricted cash and cash equivalents		8,300		(4,200)			
Net cash used in investing activities		(101,200)		(86,700)			
Financing activities		, , ,					
Cash transactions related to stock-based compensation		4,800		1,600			
Dividends paid to stockholders		(7,700)		(7,600)			
Payments on notes payable and capital leases		(60,500)		(11,300)			
Excess tax benefits from stock-based compensation		1,200		1,200			
Net cash used in financing activities		(62,200)		(16,100)			
Net (decrease) increase in cash and cash equivalents		(47,000)		69,100			
Cash and cash equivalents at the beginning of the period		103,600		34,500			
Cash and cash equivalents at the end of the period	\$	56,600	\$	103,600			
Cash and Cash equivalents at the end of the period	Ψ	50,000	Ψ	105,000			

#### Glossary of Financial Measures and Reconciliation of Non-GAAP Financial Measures to GAAP

The Company uses the following measures to evaluate its financial performance for the periods presented. Certain measures are considered non-GAAP financial measures under applicable SEC rules and include or exclude certain items not ordinarily included or excluded in the most comparable GAAP financial measures.

These non-GAAP financial measures exclude impacts related to the LPT Agreement deferred reinsurance gain. The 1999 LPT Agreement was a non-recurring transaction that does not result in ongoing cash benefits and, consequently, the Company believes these non-GAAP measures are useful in providing stockholders and management a meaningful understanding of the Company's operating performance. Some of these measures also exclude net realized gains, net of taxes, and/or accumulated other comprehensive income, net of taxes, and amortization of intangibles, net of taxes. Management believes these are important indicators of how well the Company creates value for its stockholders through its operating activities and capital management. These measures, as defined, are helpful to management in identifying trends in the Company's performance because the items excluded have limited significance in current and ongoing operations or can be impacted by both discretionary and other economic factors and may not represent operating trends.

The Company strongly urges stockholders and other interested persons not to rely on any single financial measure to evaluate its business. The non-GAAP measures are not a substitute for GAAP measures and investors should be careful when comparing the Company's non-GAAP financial measures to similarly titled measures used by other companies. Other companies may calculate these measures differently, and, therefore, these measures may not be comparable. Reconciliations of non-GAAP financial measures to their most directly comparable GAAP measures are provided in the following discussion.

Net Income before impact of the LPT Agreement is net income less (a) amortization of deferred reinsurance gain—LPT Agreement; (b) adjustments to LPT Agreement ceded reserves; and (c) adjustments to contingent commission receivable—LPT Agreement.

*Operating income* is net income before the impact of the LPT excluding net realized gains on investments, net of taxes, and amortization of intangibles, net of taxes.

#### Reconciliation of Net Income to Net Income Before Impact of the LPT and Operating Income

	Three Months Ended								
		December 31,							
(in millions)			2015		2014				
Net income		\$	26.7	\$	29.1				
Less: Impact of the LPT Agreement			2.8		14.9				
Net income before impact of the LPT			23.9		14.2				
Less: Net realized (losses) gains on investments, net of taxes			(10.3)		1.3				
Plus: Amortization of intangibles, net of taxes			0.1		0.1				
Operating income		\$	34.3	\$	13.0				
		Yea	ırs Ended						
		Dec	ember 31,						
(in millions)	 2015		2014		2013				
Net income	\$ 94.4	\$	100.7	\$	63.8				
Less: Impact of the LPT Agreement	20.4		55.0		37.9				
Net income before impact of the LPT	 74.0		45.7		25.9				
Less: Net realized (losses) gains on investments, net of taxes	(7.0)		10.6		6.2				
Plus: Amortization of intangibles, net of taxes	0.3		0.5		0.6				
Operating income	\$ 81.3	\$	35.6	\$	20.3				

#### Reconciliation of Net Income per Share to Operating Income per Share

	<b>Three Months Ended</b>					Years Ended				
		Decem	ber	31,		Decem	ber :	31,		
		2015		2014		2015		2014		
Weighted average shares outstanding										
Basic		32,279,494		31,596,435		32,070,911		31,529,621		
Diluted		32,747,809		32,143,130		32,561,453		32,069,069		
Basic earnings per common share										
Net income	\$	0.83	\$	0.92	\$	2.94	\$	3.19		
Less: Impact of the LPT Agreement		0.09		0.47		0.63		1.74		
Net income before the impact of the LPT		0.74		0.45		2.31		1.45		
Less: Net realized (losses) gains on investments, net of taxes		(0.32)		0.04		(0.22)		0.34		
Plus: Amortization of intangibles, net of taxes		_		_		0.01		0.02		
Operating income per basic share	\$	1.06	\$	0.41	\$	2.54	\$	1.13		
Diluted earnings per common share										
Net income	\$	0.82	\$	0.91	\$	2.90	\$	3.14		
Less: Impact of the LPT Agreement		0.09		0.47		0.63		1.71		
Net income before the impact of the LPT		0.73		0.44		2.27		1.43		
Less: Net realized (losses) gains on investments, net of taxes		(0.31)		0.04		(0.21)		0.33		
Plus: Amortization of intangibles, net of taxes		0.01				0.02		0.01		
Operating income per diluted share	\$	1.05	\$	0.40	\$	2.50	\$	1.11		

*Deferred reinsurance gain—LPT Agreement (Deferred Gain)* reflects the unamortized gain from the LPT Agreement. Under GAAP, this gain is deferred and amortized using the recovery method, whereby the amortization is determined by the proportion of actual reinsurance recoveries to total estimated recoveries, except for the contingent profit commission, which is amortized through June 30, 2024. The amortization is reflected in losses and LAE.

Stockholders' Equity Including the Deferred Gain is stockholders' equity including the Deferred reinsurance gain-LPT Agreement.

Average Stockholders' Equity Including the Deferred Gain is the sum of stockholders' equity including the deferred gain at the beginning and end of each of the periods presented divided by two.

Average stockholders' equity is the sum of stockholders' equity at the beginning and end of each of the periods presented divided by two.

Adjusted stockholders' equity is stockholders' equity including the Deferred Gain, less accumulated other comprehensive income, net.

Average adjusted stockholders' equity is the average of stockholders' equity including the deferred reinsurance gain-LPT Agreement, less accumulated other comprehensive income, net, for all quarters included in the calculation.

Book value per share is stockholders' equity including the Deferred Gain divided by the number of common shares outstanding.

Adjusted book value per share is adjusted stockholders' equity divided by the number of common shares outstanding.

GAAP book value per share is stockholders' equity divided by the number of common shares outstanding.

### Reconciliation of Stockholders' Equity to Stockholders' Equity Including the Deferred Gain and Adjusted Stockholders' Equity

Years Ended

		December 31,										
(in millions, except share data)		2015		2014		2013		2012				
Stockholders' equity	\$	760.8	\$	686.8	\$	568.7	\$	539.4				
Deferred reinsurance gain-LPT Agreement		189.5		207.0		249.1		281.0				
Stockholders' equity including the Deferred Gain		950.3		893.8		817.8		820.4				
Less: Accumulated other comprehensive income, net		83.6		106.9		90.4		129.5				
Adjusted stockholders' equity	\$	866.7	\$	786.9	\$	727.4	\$	690.9				
Common shares outstanding		32,216,480		31,493,828		31,299,930		30,771,479				
Book value per share	\$	29.50	\$	28.38	\$	26.13	\$	26.66				
Adjusted book value per share		26.90		24.99		23.24		22.45				
GAAP book value per share		23.62		21.81		18.17		17.53				

*Operating return on equity* is the ratio of annualized operating income to adjusted average stockholders' equity for the periods presented.

Adjusted return on equity is the ratio of annualized net income before the LPT to average stockholders' equity including the Deferred Gain.

Return on equity is the ratio of annualized net income to average stockholders' equity for the periods presented.

#### Reconciliation of Operating Return on Equity and Adjusted Return on Equity to Return on Equity

	Three Months Ended December 31,						 Years Ended December 31,			
(in millions, except for percentages)		2015		2014		2015	2014		2013	
Annualized operating income	\$	137.2	\$	52.0						
Operating income						81.3	\$ 35.6	\$	20.3	
Average adjusted stockholders' equity		854.0		778.3		826.8	757.2		709.2	
Operating return on equity		16.1%		6.7%		9.8%	4.7%		2.9%	
Annualized net income before impact of the LPT	\$	95.6	\$	56.8						
Net income before impact of the LPT						74.0	\$ 45.7	\$	25.9	
Average stockholders' equity including the Deferred Gain		934.4		882.6		922.1	855.8		819.1	
Adjusted return on equity		10.2%		6.4%		8.0%	 5.3%		3.2%	
					-					
Annualized net income	\$	106.8	\$	116.4						
Net income					\$	94.4	\$ 100.7	\$	63.8	
Average stockholders' equity		743.4		669.7		723.8	627.8		554.1	
Return on equity		14.4%		17.4%		13.0%	 16.0%		11.5%	

#### Calculation of Combined Ratio before the Impact of the LPT Agreement and Reconciliation to Current Accident Period Combined Ratio

	Three Mo Decen			Twelve Months Ended December 31,				
(in millions, except for percentages)	2015		2014		2015		2014	
	(unaı	ıdited)						
Net premiums earned	\$ 181.8	\$	172.6	\$	690.4	\$	684.5	
Losses and loss adjustment expenses	\$ 105.9	\$	110.2	\$	429.4	\$	453.4	
Loss & LAE ratio	58.3%		63.8 %		62.2%		66.2 %	
Amortization of Deferred Gain related to losses	\$ 2.3	\$	2.6	\$	9.5	\$	11.2	
Amortization of Deferred Gain related to contingent commission	0.5		0.5		1.9		1.9	
LPT Reserve Adjustments	_		8.8		6.4		31.1	
LPT Contingent Commission Adjustments	_		3.0		2.6		10.8	
Loss & LAE before impact of LPT	\$ 108.7	\$	125.1	\$	449.8	\$	508.4	
Impact of LPT	 1.5%		8.7 %		3.0%		8.0 %	
Loss & LAE ratio before impact of LPT	59.8%		72.5 %		65.2%		74.3 %	
Commission expense	\$ 22.8	\$	20.4	\$	85.4	\$	81.4	
Commission expense ratio	12.5%		11.8 %		12.4%		11.9 %	
Underwriting & other operating expenses	\$ 37.6	\$	30.9	\$	135.2	\$	129.1	
Underwriting & other operating expenses ratio	 20.7%		17.9 %		19.5%		18.9 %	
Total expenses	\$ 166.3	\$	161.5	\$	650.0	\$	663.9	
Combined ratio	91.5%		93.6 %		94.1%		97.0 %	
Total expense before impact of the LPT	\$ 169.1	\$	176.4	\$	670.4	\$	718.9	
Combined ratio before the impact of the LPT	93.0%		102.2 %		97.1%		105.0 %	
Reconciliations to Current Accident Period Combined Ratio:								
Losses & LAE before impact of LPT	\$ 108.7	\$	125.1	\$	449.8	\$	508.4	
Plus: Favorable (unfavorable) prior period reserve development	8.5		(0.5)		7.2		(4.6)	
Accident period losses & LAE before impact of LPT	\$ 117.2	\$	124.6	\$	457.0	\$	503.8	
Losses & LAE ratio before impact of LPT	59.8%		72.5 %		65.2%		74.3 %	
Plus: Favorable (unfavorable) prior period reserve development ratio	4.7		(0.3)		1.0		(0.7)	
Accident period losses & LAE ratio before impact of LPT	64.5%		72.2 %		66.2%		73.6 %	
Combined ratio before impact of the LPT	93.0%		102.2 %		97.1%		105.0 %	
Plus: Favorable (unfavorable) prior period reserve development ratio	4.7		(0.3)		1.0		(0.7)	
Accident period combined ratio before impact of LPT	97.7%		101.9 %		98.1%		104.3 %	

*Gross Premiums Written.* Gross premiums written is the sum of both direct premiums written and assumed premiums written before the effect of ceded reinsurance. Direct premiums written represents the premiums on all policies the Company's insurance subsidiaries have issued during the year. Assumed premiums written represents the premiums that the insurance subsidiaries have received from an authorized state-mandated pool.

*Net Premiums Written*. Net premiums written is the sum of direct premiums written and assumed premiums written less ceded premiums written. Ceded premiums written is the portion of direct premiums written that are ceded to reinsurers under reinsurance contracts. The Company uses net premiums written, primarily in relation to gross premiums written, to measure the amount of business retained after cession to reinsurers.

Losses and LAE before impact of the LPT Agreement. Losses and LAE includes (i) amortization of deferred reinsurance gain-LPT Agreement (ii) adjustments to LPT Agreement ceded reserves and (iii) adjustments to the contingent profit commission.

Losses and LAE Ratio. The losses and LAE ratio is a measure of underwriting profitability. Expressed as a percentage, it is the ratio of losses and LAE to net premiums earned.

Commission Expense Ratio. Commission expense ratio is the ratio (expressed as a percentage) of commission expense to net premiums earned.

*Underwriting and Other Operating Expense Ratio.* The underwriting and other operating expense ratio is the ratio (expressed as a percentage) of underwriting and other operating expense to net premiums earned.

*Combined Ratio.* The combined ratio represents a summary percentage of claims and expenses to net premiums earned. The combined ratio is the sum of the losses and LAE ratio, the commission expense ratio, the policyholder dividends ratio and the underwriting and other operating expense ratio.

Combined Ratio before impact of the LPT Agreement. Combined ratio before impact of the LPT Agreement is the GAAP combined ratio before (i) amortization of deferred reinsurance gain-LPT Agreement (ii) adjustments to LPT Agreement ceded reserves and (iii) adjustments to the contingent profit commission.

Book value per share. Equity including deferred reinsurance gain-LPT Agreement divided by number of shares outstanding.

*Net rate.* Net rate, defined as total premium in-force divided by total insured payroll exposure, is a function of a variety of factors, including rate changes, underwriting risk profiles and pricing, and changes in business mix related to economic and competitive pressures.