## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K	
 	—

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

**CURRENT REPORT** 

Date of report (Date of earliest event reported): November 3, 2010

#### EMPLOYERS HOLDINGS, INC.

(Exact Name of Registrant as Specified in its Charter)

**NEVADA**(State or Other Jurisdiction of

Incorporation)

**001-33245** (Commission File Number)

**04-3850065** (I.R.S. Employer Identification No.)

10375 Professional Circle Reno, Nevada (Address of Principal Executive Offices)

**89521** (Zip Code)

Registrant's telephone number including area code: (888) 682-6671

**No change since last report** (Former Name or Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- £ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- £ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- £ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- £ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### **Section 2 – Financial Information**

#### Item 2.02. Results of Operations and Financial Condition.

On November 3, 2010, Employers Holdings, Inc. (the "Company") issued a press release announcing results for the third quarter ended September 30, 2010. The press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and is being furnished, not filed, under Item 2.02 to this Current Report on Form 8-K.

#### Section 8 – Other Information

#### Item 8.01. Other Events.

On November 3, 2010, the Company announced that its Board of Directors has declared a fourth quarter cash dividend of six cents per share on the Company's common stock. The dividend is payable on December 1, 2010 to stockholders of record as of November 17, 2010. Furnished as Exhibit 99.1 and incorporated herein by reference is the press release issued by the Company.

On November 3, 2010, the Company also announced that its Board of Directors authorized management to repurchase up to \$100,000,000 million worth of the Company's common stock through June 30, 2012. The Company intends to use this authorization to repurchase shares of common stock opportunistically through a variety of methods, including open market or private transactions, in accordance with applicable laws and regulations and as determined by the Company's management. The Company has no obligation to repurchase any shares under this authorization. The timing and actual number of shares repurchased will depend on a variety of factors, including the Company's share price, corporate and regulatory requirements, and other market and economic conditions. Repurchases under this authorization may be commenced or suspended from time to time without prior notice, and the repurchase program may be suspended, modified or discontinued at any time. Furnished as Exhibit 99.1 and incorporated herein by reference is the press release issued by the Company.

#### Section 9 – Financial Statements and Exhibits

#### Item 9.01. Financial Statements and Exhibits.

99.1 Employers Holdings, Inc. press release, dated November 3, 2010.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EMPLOYERS HOLDINGS, INC.

By: /s/ Lenard T. Ormsby

Name: Lenard T. Ormsby

Title: Executive Vice President, Chief

Legal Officer and General Counsel

Dated: November 3, 2010

#### **Exhibit Index**

Exhibit No.
99.1 Employers Holdings, Inc. press release, dated November 3, 2010.



### news release

November 3, 2010

## Employers Holdings, Inc. Reports Third Quarter Earnings; Announces \$100 Million Stock Repurchase Program and Fourth Quarter Dividend

#### **Key Highlights**

- 23.6% or \$8.0 million year over year decrease in underwriting and other operating expense in the third quarter; 35% decrease, excluding restructuring charges of \$4.2 million in the third quarter of 2010 and \$0.6 million in the third quarter of 2009
- 9.8% growth in book value per share from \$20.67 at December 31, 2009 to \$22.69 at September 30, 2010
- No favorable prior accident year reserve releases in the quarter compared with \$10.4 million in the third quarter of 2009
- \$50 million share repurchase program completed and new \$100 million share repurchase program authorized
- Positive net rate in California through August flattening in September, with a nine month national net rate decline
  of 4%

Reno, NV—November 3, 2010—Employers Holdings, Inc. ("EHI" or the "Company") (NYSE:EIG) today reported third quarter 2010 net income of \$10.1 million or \$0.25 per diluted share compared with \$30.6 million or \$0.67 per diluted share in the third quarter of 2009, a decrease of \$20.5 million or \$0.42 per diluted share. Net income includes amortization of the deferred reinsurance gain related to the Loss Portfolio Transfer ("LPT") Agreement. Consolidated net income before the impact of the LPT (the Company's non-GAAP measure described below) was \$5.3 million or \$0.13 per diluted share in the third quarter of 2010 compared with \$25.9 million or \$0.57 per diluted share in the third quarter of 2009.

Net income for the nine months ended September 30, 2010 was \$42.7 million or \$1.01 per diluted share compared to \$71.8 million or \$1.53 per diluted share for the nine months ended September 30, 2009. For the first nine months of 2010, net income before the impact of the LPT was \$29.1 million or \$0.69 per diluted share compared to \$58.4 million or \$1.25 per diluted share for the same period in 2009.

The Company had a third quarter 2010 combined ratio of 111.6% (117.5% before the LPT), an increase of 22.7 percentage points from the third quarter of 2009 combined ratio of 88.9% (93.7% before the LPT).

The combined ratio for the nine months ended September 30, 2010 was 106.5% (112.2% before the LPT), compared with 95.6% (99.8% before the LPT) for the nine months ended September 30, 2009, an increase of 10.9 percentage points.

Douglas D. Dirks, President and Chief Executive Officer of EHI, commented: "While our current accident year loss estimates remained stable year over year, severity trends in California have increased and we believe the significant benefits from California reform have largely been realized. Consequently, there was no favorable loss development for prior accident years in the third quarter while last year's third quarter included favorable prior accident year development of \$10.4 million. Importantly, this difference led to substantially lower net income and a higher loss ratio in the third quarter of this year compared to the third quarter of last year. On the other hand, as a result of our cost control efforts, our underwriting and other operating expense ratio was 2.4 percentage points lower compared to the prior year's quarter while the underlying underwriting and other operating expenses were 23.6% lower than the third quarter of last year."

Dirks continued: "We don't yet see evidence of a sustained economic recovery. Net premiums written declined just 1.8% year over year, but our total payroll exposure declined approximately 15% year over year and 11% since December 31, 2009, with Florida, Nevada and Wisconsin having the largest percentage declines for those periods among our largest states. At the end of the third quarter, our net rate, which is defined as total premium in-force divided by total insured payroll, declined 4% since December 31, 2009 and 6% since September 30, 2009, reflecting benefits from positive net rate in California. As California rate increases worked their way through our book of business, net rate in California flattened in September. Barring additional California rate increases or other positive impacts on premium, going forward, we would expect net rate in California to reflect payroll trends in that state."

Commenting on capital, Dirks continued: "We grew book value per share 9.8% since year-end 2009 as the result of higher retained earnings, net unrealized gains on investments and share repurchases. Since January 1, 2010, we repurchased 3.3 million shares at an average cost of \$15.19 per share for a total cost of \$50 million, completing our 2010 authorized stock repurchase program. We continue to return capital to shareholders as this week the Board of Directors authorized a new share repurchase program for \$100 million through June of 2012. The Board also declared a quarterly stock dividend of six cents per share for an annual dividend yield of approximately 1.5%. In addition, the recent affirmation of our A- (Excellent) rating with a stable outlook by A.M. Best further reflects our strong capital posi tion."

Looking ahead, Dirks concluded: "Notwithstanding economic conditions, the soft market, or other challenges outside our control, we continue to execute plans to strengthen our Company. Our cost control efforts are yielding results in terms of reduced expenses and lower underwriting and other operating expense ratios. We expect that the cost control actions implemented over the last two years will generate run rate pre-tax savings of approximately \$34 million annually beginning in 2011 with approximately one quarter of that total applicable to losses and LAE and approximately three quarters attributable to underwriting and other operating expense. Additionally, we expect a restructuring charge of \$1.4 million in the fourth quarter of this year."

In closing, Dirks commented: "While the economy remains under considerable pressure, we're driving a set of initiatives that will strengthen our performance and better position us for growth. We have initiatives in place to add new agents and agencies, additional policies and additional premium nationally, with particular emphasis on our acquired

states. Specifically, over the next two years, we are targeting the addition of 20,000 policies and over 900 agents. Our intent is to expand our pipeline by appointing additional agents in newer jurisdictions where we're doing business and by deploying our technology into our newer states to make it easier for agents to do business with us. Our roll-out of rapid quote capability to 19 states allows more agents access to a rapid quote system for approximately 65 classes of small business customers with estimated annual premiums of \$25,000 or less. We think that by increasing our number of agents and by enhancing their ease of doing business with us, there are opportunities to grow going forward, particularly in our acquired states where we have less market presence. We believe we can produce more busin ess with loss characteristics similar to those we are currently writing."

#### Third Quarter, 2010

Third quarter net premiums written of \$81.3 million decreased 1.8% compared with the third quarter of 2009. Net premiums earned decreased \$17.5 million or 17.9% to \$80.7 million in the third quarter of 2010.

Third quarter net investment income of \$20.7 million decreased \$1.6 million or 7.4% largely due to a 0.3% decrease in average pre-tax book yield.

There were no material realized gains on investments in the third quarter of 2010. There were realized gains of \$3.6 million in the third quarter of 2009 related to the sale of previously impaired equity securities.

Third quarter losses and LAE decreased 1.2% to \$52.8 million in 2010 from \$53.4 million in 2009. Third quarter losses and LAE before the LPT decreased 0.9% to \$57.6 million from \$58.1 million in the third quarter of 2009. There was no favorable prior accident year development in the third quarter of 2010 compared with \$10.4 million in the third quarter of 2009. Current accident year loss estimates were 69.4% and 69.7% in the third quarters of 2010 and 2009, respectively.

In the third quarter of 2010, commission expense increased to \$10.0 million from a negative \$1.3 million in the third quarter of 2009. Negative commission expense in the third quarter of 2009 was the result of a favorable \$14.1 million adjustment in the accrual for the LPT contingent profit commission during the third quarter of 2009.

Dividends to policyholders of \$1.6 million were stable relative to the third quarter of 2009.

Third quarter 2010 underwriting and other operating expenses decreased 23.6% to \$25.7 million from \$33.7 million in the third quarter of 2009 largely as a result of cost control efforts and favorable adjustments to accruals for premium taxes and bad debt expense. Third quarter 2010 restructuring costs of \$4.2 million included \$2.9 million related to workforce reductions and \$1.3 million related to leases for facilities that were vacated during the quarter. Third quarter 2009 integration and restructuring costs related to the AmcOMP Incorporated acquisition were \$0.6 million. Excluding these costs, underwriting and other operating expenses decreased \$11.6 million or 35.0% in the third quarter of 2010 compared with 2009, reflecting a \$2.9 million decline in compensation expenses and favorable adjustments to accruals for premium taxes and bad debt expense of \$2.1 million and \$1.1 million, respectively.

Income taxes of \$0.1 million were \$4.5 million lower than last year's third quarter largely due to lower pre-tax income. The effective tax rate was 0.6% in the third quarter of 2010 compared with 13.1% in the third quarter of 2009.

#### Year-to-Date 2010

Net premiums earned of \$238.2 million in the first nine months of the year declined 24.2% compared to the same period in 2009. Policy count at September 30, 2010 decreased approximately 3% to 43,511 from 44,848 at September 30, 2009. Policy count declined by 643 policies or approximately 1% since December 31, 2009 and increased by 178 policies since June 30, 2010.

For the nine months ended September 30, 2010, net investment income of \$62.6 million decreased 8.9% or \$6.1 million due largely to a 0.3% decrease in average pre-tax book yield.

The fair market value of invested assets was \$2.1 billion at September 30, 2010 with an average pre-tax yield of 4.3%, a tax equivalent yield of 5.4% and a duration of 4.9. A list of portfolio securities by CUSIP as of September 30, 2010 will be included in the "Investors" section of EHI's web site at <a href="https://www.employers.com">www.employers.com</a>.

In the first nine months of 2010, losses and LAE decreased 17.1% to \$138.1 million from \$166.7 million for the nine months ended September 30, 2009. Before the impact of the LPT, losses and LAE was \$151.6 million and \$180.0 million for the nine months ended September 30, 2010 and 2009, respectively. Favorable prior accident year loss development was \$16.6 million in the first nine months of 2010 compared to \$39.6 million for the same period in 2009, a decrease of \$23.0 million. Current accident year loss estimates were 69.9% for the first nine months of 2010 and 2009.

Commission expense for the first nine months of 2010 increased \$3.4 million to \$29.1 million from \$25.6 million for the same period in 2009 due largely to the favorable adjustment in the accrual for the LPT contingent profit commission in 2009.

For the first nine months of 2010, underwriting and other operating expense was \$83.1 million compared to \$102.6 million in 2009, a reduction of \$19.5 million or 19.0%. In the first nine months of 2010, the Company incurred total restructuring charges of \$5.1 million, including \$3.8 million related to workforce reductions and \$1.3 million related to leases for facilities that were vacated, compared with integration and restructuring charges of \$4.9 million for the same period in 2009. Excluding these charges, underwriting and other operating expense decreased \$19.7 million or 20.2%.

Dividends to policyholders decreased \$2.0 million to \$3.4 million in the first nine months of 2010 compared to \$5.4 million for the same period in 2009, due to lower premium levels on dividend policies in Florida and Wisconsin and fewer policies eligible for dividend payments.

Income taxes in the first nine months of 2010 were \$1.2 million with an effective tax rate of 2.7% largely due to lower pre-tax income. Please see "Note 5. Income Taxes" in the Company's Quarterly Report on Form 10-Q for the period ended September 30, 2010 for a reconciliation of federal corporate income tax rates to the Company's effective tax rates for the nine months ended September 30, 2010 and 2009.

As of September 30, 2010, total stockholders' equity increased to \$528.8 million from \$498.4 million at December 31, 2009. Equity, including the deferred reinsurance gain related to the LPT (the Company's non-GAAP measure described below), increased 1.9% to \$903.8 million from \$887.0 million at December 31, 2009. As of September 30, 2010, book value (total stockholders' equity including the deferred reinsurance gain – LPT Agreement) per share, increased 9.8% to \$22.69 from \$20.67 at December 31, 2009.

In the third quarter, EHI repurchased an aggregate of 1,837,779 shares of common stock at an average price of \$15.29 per share for approximately \$28.1 million. From January 1, 2010 through September 30, 2010, 3,291,709 shares were repurchased at an average price of \$15.19 per share. As of September 30, 2010, the Company's \$50 million share repurchase program for 2010 was complete.

This week, the Board of Directors authorized a share repurchase program for up to \$100 million of the Company's common stock. The Company expects that shares may be purchased at prevailing market prices through June 30, 2012 through a variety of methods, including open market or private transactions, in accordance with applicable laws and regulations and as determined by the Company's management. The timing and actual number of shares repurchased will depend on a variety of factors, including the Company's share price, corporate and regulatory requirements, and other market and economic conditions. Repurchases under the stock repurchase program may be commenced, modified or suspended from time to time without prior notice, and the program may be suspended or discontinued at any time.

This week, the Board of Directors also declared a fourth quarter cash dividend of six cents per share. The dividend is payable on December 1, 2010 to shareholders of record as of November 17, 2010.

#### Conference Call and Web Cast; Form 10-Q

The Company will host a conference call on Thursday, November 4, 2010 at 10:30 a.m. Pacific Daylight Time. The conference call will be available via a live web cast on the Company's web site at <a href="https://www.employers.com">www.employers.com</a>. An archived version will be available following the call. The conference call replay number is (888) 286-8010 with a passcode of 29095710. International callers may dial (617) 801-6888.

EHI will file its Quarterly Report on Form 10-Q for the period ended September 30, 2010, with the Securities and Exchange Commission ("SEC") on Thursday, November 4, 2010. The Form 10-Q will be available without charge through the EDGAR system at the SEC's web site, <a href="www.sec.gov">www.sec.gov</a>, and will also be posted on the Company's web site, <a href="www.employers.com">www.employers.com</a>, and is accessible through the "Investors" link.

#### **Discussion of Non-GAAP Financial Measures**

This earnings release includes non-GAAP financial measures used to analyze the Company's operating performance for the periods presented.

These non-GAAP financial measures exclude impacts related to the LPT Agreement deferred reinsurance gain. The 1999 LPT Agreement was a non-recurring transaction that does not result in ongoing cash benefits and, consequently, the Company believes these non-GAAP measures are useful in providing shareholders and management a meaningful understanding of the Company's operating performance. In addition, these

measures, as defined, are helpful to management in identifying trends in the Company's performance because the items excluded have limited significance in current and ongoing operations.

The Company strongly urges shareholders and other interested persons not to rely on any single financial measure to evaluate its business. The non-GAAP measures are not a substitute for GAAP measures and investors should be careful when comparing the Company's non-GAAP financial measures to similarly titled measures used by other companies.

Net Income before impact of the deferred reinsurance gain – LPT Agreement. Net income less (i) amortization of deferred reinsurance gain—LPT Agreement and (ii) adjustments to LPT Agreement ceded reserves.

Deferred reinsurance gain—LPT Agreement. This reflects the unamortized gain from the LPT Agreement. Under GAAP, this gain is deferred and amortized using the recovery method, whereby the amortization is determined by the proportion of actual reinsurance recoveries to total estimated recoveries, and the amortization is reflected in losses and LAE.

Gross Premiums Written. Gross premiums written is the sum of both direct premiums written and assumed premiums written before the effect of ceded reinsurance. Direct premiums written represents the premiums on all policies the Company's insurance subsidiaries have issued during the year. Assumed premiums written represents the premiums that the insurance subsidiaries have received from an authorized state-mandated pool.

Net Premiums Written. Net premiums written is the sum of direct premiums written and assumed premiums written less ceded premiums written. Ceded premiums written is the portion of direct premiums written that are ceded to reinsurers under reinsurance contracts. The Company uses net premiums written, primarily in relation to gross premiums written, to measure the amount of business retained after cession to reinsurers.

Losses and LAE before impact of the deferred reinsurance gain – LPT Agreement. Losses and LAE less (i) amortization of deferred reinsurance gain—LPT Agreement and (ii) adjustments to LPT Agreement ceded reserves.

Losses and LAE Ratio. The losses and LAE ratio is a measure of underwriting profitability. Expressed as a percentage, it is the ratio of losses and LAE to net premiums earned.

Commission Expense Ratio. Commission expense ratio is the ratio (expressed as a percentage) of commission expense to net premiums earned. Commission expense includes direct commissions to our agents and brokers for the premiums that they produce. Also included are incentive payments, other marketing costs and fees. Commission expense is net of contingent profit commission income related to the LPT Agreement.

*Underwriting and Other Operating Expense Ratio.* The underwriting and other operating expense ratio is the ratio (expressed as a percentage) of underwriting and other operating expense to net premiums earned.

Combined Ratio. The combined ratio represents a summary percentage of claims and expenses to net premiums earned. The combined ratio is the sum of the losses and LAE ratio, the commission expense ratio, the policyholder dividends ratio and the underwriting and other operating expense ratio.

Combined Ratio before impacts of the deferred reinsurance gain – LPT Agreement. Combined ratio before impacts of LPT is the GAAP combined ratio before (i) amortization of deferred reinsurance gain—LPT Agreement and (ii) adjustments to LPT Agreement ceded reserves.

Equity including deferred reinsurance gain—LPT Agreement. Equity including deferred reinsurance gain—LPT is total equity plus the deferred reinsurance gain—LPT Agreement.

Book value per share. Equity including deferred reinsurance gain—LPT Agreement divided by number of shares outstanding.

#### Forward-Looking Statements

In this press release, the Company and its management discuss and make statements based on currently available information regarding their intentions, beliefs, current expectations, and projections regarding the Company's future operations and performance. Certain of these statements may constitute "forward-looking" statements as that term is defined in the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts and are often identified by words such as "may," "will," "could," "would," "should," "expect," "plan," "anticipate," "target," "project," "intend," "believe," "estimate," "predict," "potential," "pro forma," "seek," "likely," or "co ntinue," or other comparable terminology and their negatives.

EHI and its management caution investors that such forward-looking statements are not guarantees of future performance. Risks and uncertainties are inherent in EHI's future performance. Factors that could cause the Company's actual results to differ materially from those indicated by such forward-looking statements include, among other things, those discussed or identified from time to time in our public filings with the SEC, including the risks detailed in the Company's Quarterly Reports on Form 10-Q and the Company's Annual Reports on Form 10-K.

All forward-looking statements made in this press release reflect EHI's current views with respect to future events, business transactions and business performance and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks and uncertainties, which may cause actual results to differ materially from those set forth in these statements. The business of EHI could be affected by, among other things, competition, pricing and policy term trends, the levels of new and renewal business achieved, market acceptance, changes in demand, the frequency and severity of catastrophic events, actual loss experience, uncertainties in the loss reserving and claims settlement process, new theories of liability, judicial, legislative, regulatory and other governmental developments, litigation tactics and developments, investigation developments, the amount and timing of reinsurance recoverables, credit developments among reinsurers, changes in the cost or availability of reinsurance, market developments (including adverse developments in financial markets as a result of, among other things, changes in local, regional or national economic conditions and volatility and deterioration of financial markets), credit and

other risks associated with EHI's investment activities, significant changes in investment yield rates, rating agency action, possible terrorism or the outbreak and effects of war and economic, political, regulatory, insurance and reinsurance business conditions, relations with and performance of employees and agents, and other factors identified in EHI's filings with the SEC. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made.

The SEC filings for EHI can be accessed through the "Investors" link on the Company's website, <u>www.employers.com</u>, or through the SEC's EDGAR Database at <u>www.sec.gov</u> (EHI EDGAR CIK No. 0001379041). EHI assumes no obligation to update this release or the information contained herein, which speaks as of the date issued.

#### CONTACT:

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#### Employers Holdings, Inc. Consolidated Statements of Income (in thousands)

	Three Months Ended September 30,			Nine Month Septemb				
		2010	20	009		2010		2009
				(una	udite	ed)		
Revenues			_				_	
Gross premiums written	\$	83,265		84,842		242,064		306,270
Net premiums written	\$	81,312	\$	82,790	\$	234,812	\$	298,159
Net premiums earned	\$	80,695	\$	98,240	\$	238,221	\$	314,221
Net investment income		20,689		22,334		62,592		68,704
Realized gains on investments, net		8		3,564		900		1,060
Other income		393		183		600		388
Total revenues		101,785	1	124,321		302,313		384,373
Expenses								
Losses and loss adjustment expenses		52,764		53,395		138,097		166,657
Commission expense (benefit)		9,971		(1,276)	)	29,052		25,611
Dividends to policyholders		1,584		1,539		3,386		5,418
Underwriting and other operating expense		25,722		33,688		83,132		102,624
Interest expense		1,632		1,824		4,832		5,608
Total expenses	_	91,673		89,170	_	258,499		305,918
Net income before income taxes		10,112		35,151		43,814		78,455
Income taxes		58		4,594		1,164		6,698
Net income	\$	10,054	\$	30,557	\$	42,650	\$	71,757
Reconciliation of net income to net income before impact of LPT Agreement								
Net income	\$	10,054	\$	30,557	\$	42,650	\$	71,757
Less: Impact of LPT Agreement								
Amortization of deferred reinsurance gain – LPT Agreement		4,792		4,668		13,514		13,377
Net income before LPT Agreement	\$	5,262	\$	25,889	\$	29,136	\$	58,380

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#### Employers Holdings, Inc Consolidated Statements of Income (in thousands, except share and per share data)

		Three Months Ended September 30,			Nine Months September				
		2010		2009		2010		2009	
		(unaudi			lited	ited)			
Net income	\$	10,054	\$	30,557	\$	42,650	\$	71,757	
Earnings per common share									
Basic	\$	0.25	\$	0.68		1.02	\$	1.54	
Diluted	\$	0.25	\$	0.67	\$	1.01	\$	1.53	
Weighted average shares outstanding									
Basic		40,765,528		45,113,973		41,991,051		46,706,063	
Diluted		40,919,728		45,292,283		42,098,644		46,811,751	
Earnings per common share Basic	<u> </u>	Three Mo Septen 2010	nbe			Nine Mor Septen 2010 d)	nbe		
Diluted	\$	0.25		0.67		1.01		1.53	
Earnings per common share attributable to the LPT Agreement Basic Diluted  Earnings per common share before the LPT Agreement Basic Diluted	\$ \$ \$	0.12 0.12 0.13 0.13	\$	0.11 3 0.10 3 0.57 3 0.57 3	\$	0.33 0.32 0.69 0.69	\$	0.29 0.28 1.25 1.25	

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#### Employers Holdings, Inc. Consolidated Balance Sheets (in thousands, except share and per share data)

Assets	As of September 30, 2010 (unaudited)	As of December 31, 2009
Available for sale: Fixed maturity securities at fair value (amortized cost \$1,848,308 at September 30, 2010 and \$1,859,074 at December 31, 2009) Equity securities at fair value (cost \$40,102 at September 30, 2010 and \$39,936 at December 31, 2009) Total investments	\$ 2,011,661 72,514 2,084,175	\$ 1,960,292 69,268 2,029,560
Cash and cash equivalents Accrued investment income Premiums receivable, less bad debt allowance of \$8,181 at September 30, 2010 and \$9,879 at December 31, 2009	144,000 21,276 108,494	191,572 23,055 119,976
Reinsurance recoverable for:     Paid losses     Unpaid losses, less allowance of \$1,269 at September 30, 2010 and \$1,335 at December 31, 2009 Funds held by or deposited with reinsureds Deferred policy acquisition costs Federal income taxes recoverable Deferred income taxes, net Property and equipment, net Intangible assets, net Goodwill Other assets Total assets	12,302 995,548 79,292 32,702 9,452 14,498 12,783 13,729 36,192 18,771 \$ 3,583,214	13,673 1,051,170 82,339 33,695 4,092 43,502 13,059 15,442 36,192 19,326 \$ 3,676,653
Liabilities and stockholders' equity Claims and policy liabilities:     Unpaid losses and loss adjustment expenses     Unearned premiums     Policyholders' dividends accrued Total claims and policy liabilities	\$ 2,325,831 153,520 5,615 2,484,966	\$ 2,425,658 158,577 7,958 2,592,193
Commissions and premium taxes payable Accounts payable and accrued expenses Deferred reinsurance gain—LPT Agreement Notes payable Other liabilities Total liabilities	18,891 21,050 375,060 132,000 22,489 \$ 3,054,456	20,763 19,033 388,574 132,000 25,691 \$ 3,178,254

# Employers Holdings, Inc. Consolidated Balance Sheets (in thousands, except share and per share data) (continued)

Commitments and contingencies		As of September 30, 2010 (unaudited)	· ;	As of December 31, 2009
Stockholders' equity:  Common stock, \$0.01 par value; 150,000,000 shares authorized; 53,777,585 and 53,563,299 shares issued and 39,830,742 and 42,908,165 shares outstanding at September 30, 2010, and December 31, 2009, respectively  Preferred stock, \$0.01 par value; 25,000,000 shares authorized; none issued Additional paid-in capital  Retained earnings  Accumulated other comprehensive income, net  Treasury stock, at cost (13,946,843 shares at September 30, 2010 and 10,655,134 shares at December 31, 2009)  Total stockholders' equity  Total liabilities and stockholders' equity	\$	538 — 313,117 301,577 127,248 (213,722) 528,758 3,583,214	\$ \$_	536 — 311,282 266,491 83,812 (163,722) 498,399 3,676,653
Book value per share  Equity including deferred reinsurance gain – LPT  Total stockholders' equity  Deferred reinsurance gain – LPT Agreement  Total equity including deferred reinsurance gain – LPT Agreement (A)  Shares outstanding (B)  Book value per share (A * 1000) / B	\$ \$ \$	528,758 375,060 903,818 39,830,742 22.69	\$ \$ \$	498,399 388,574 886,973 42,908,165 20.67
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#### Employers Holdings, Inc. Consolidated Statements of Cash Flows (in thousands)

	Nine Months Ended September 30, 2010 2009			30,
	(unaudited)			
Operating activities	<b>A</b>	40.050	<b>.</b>	
Net income	\$	42,650	\$	71,757
Adjustments to reconcile net income to net cash provided by operating activities:		E 477		7 024
Depreciation and amortization		5,477		7,834 4,007
Stock-based compensation Amortization of premium on investments, net		2,982 4,238		4,097 3,668
Allowance for doubtful accounts		(1,764)		1,901
Deferred income tax expense		5,045		9,092
Realized (gains) on investments, net		(900)		(1,060)
Realized losses on retirement of assets		252		64
Change in operating assets and liabilities:		202		0-1
Accrued investment income		1,779		1,327
Premiums receivable		13,180		18,759
Reinsurance recoverable on paid and unpaid losses		57,059		29,093
Funds held by or deposited with reinsureds		3,047		4,099
Federal income taxes		(5,360)		4,730
Unpaid losses and loss adjustment expenses		(99,827)		(62,834)
Unearned premiums		(5,057)		(22,224)
Accounts payable, accrued expenses and other liabilities		(1,014)		(14,503)
Deferred reinsurance gain-LPT Agreement		(13,514)		(13,377)
Other		(2,672)		3,944
Net cash provided by operating activities		5,601		46,367
Investing activities				
Purchase of fixed maturities		(165,273)		(165,906)
Purchase of equity securities		(454)		(11,934)
Proceeds from sale of fixed maturities		77,859		56,557
Proceeds from sale of equity securities		567		19,475
Proceeds from maturities and redemptions of investments		94,521		131,413
Cash paid for acquisition, net of cash and cash equivalents acquired		(4.60.4)		(100)
Capital expenditures and other, net		(1,684)	_	(4,020)
Net cash provided by investing activities		5,536		25,485
Financing activities				
Proceeds from exercise of stock options		74		
Acquisition of treasury stock		(50,000)		(53,593)
Cash transactions related to stock-based compensation		(1,229)		(123)
Dividend paid to stockholders		(7,554)	_	(8,408)
Net cash used in financing activities		(58,709)	_	(62,124)
Net (decrease) increase in cash and cash equivalents		(47,572)		9,728
Cash and cash equivalents at the beginning of the period		191,572		202,893
Cash and cash equivalents at the end of the period	\$	144,000	\$	212,621

## Employers Holdings, Inc. Calculation of Combined Ratio before the Impact of the LPT Agreement (in thousands, except for percentages)

		Three Months Ended September 30,					nths Ended nber 30,			
		2010		2009		2010		2009		
Net premiums earned	\$	80,695	\$	98,240	\$	238,221	\$	314,221		
Losses and loss adjustment expenses	\$	52,764	\$	53,395	\$	138,097	\$	166,657		
Loss & LAE ratio		65.3%		54.3%		58.0%		53.0%		
Amortization of deferred reinsurance gain – LPT	\$	4,792	\$	4,668	\$	13,514	\$	13,377		
Impact of LPT Loss & LAE before impact of LPT	<u> </u>	5.9% 57,556	Φ	4.8% 58,063	Φ	5.7% 151,611	•	4.3% 180,034		
Loss & LAE ratio before impact of LPT	Φ	71.3%	Ψ	59.1%	Ψ <u></u>	63.6%	Φ	57.3%		
Commission expense (benefit)	\$	9,971	\$	(1,276)	\$	29,052	\$	25,611		
Commission expense (benefit) ratio		12.4%		(1.3%)	_	12.2%	_	8.2%		
Dividends to policyholders		1,584		1,539		3,386		5,418		
Policyholder dividend ratio		2.0%		1.6%		1.4%		1.7%		
Underwriting & other operating expense	\$	25,722	\$	33,688	\$	83,132	\$	102,624		
Underwriting & other operating expense ratio		31.9%		34.3%		34.9%		32.7%		
Total expense	\$	90,041	\$	87,346	\$	253,667	\$	300,310		
Combined ratio		111.6%		88.9%		106.5%		95.6%		
Total expense before impact of the LPT	\$	94,833	\$	92,014	\$	267,181	\$	313,687		
Combined ratio before the impact of the LPT		117.5%		93.7%		112.2%		99.8%		
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