#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

SECON	TIES AND EXCHANGE COMMIN	551ON
	Washington, D.C. 20549	
	FORM 8-K	
	CURRENT REPORT	
Pursuant to Se	ection 13 or 15(d) of The Securities Exchange	Act of 1934
Date of repor	t (Date of earliest event reported): <b>Februar</b>	y 29, 2008
	EMPLOYERS HOLDINGS, INC. xact Name of Registrant as Specified in its Charter)	
<b>NEVADA</b> (State or Other Jurisdiction of Incorporation)	<b>001-33245</b> (Commission File Number)	<b>04-3850065</b> (I.R.S. Employer Identification No.)
9790 Gateway Drive Reno, Nevada 89521 (Address of Principal Executive Offices)		<b>89521</b> (Zip Code)
Registrant's	s telephone number including area code: (888) 6	82-6671
(Forme	No change since last report er Name or Address, if Changed Since Last Rep	ort)
Check the appropriate box below if the Form 8-K filing is provisions:	intended to simultaneously satisfy the filing ob	ligation of the registrant under any of the following
o Written communications pursuant to Rule 425 under the	Securities Act (17 CFR 230.425)	
o Soliciting material pursuant to Rule 14a-12 under the Ex	schange Act (17 CFR 240.14a-12)	
o Pre-commencement communications pursuant to Rule 1	4d-2(b) under the Exchange Act (17 CFR 240.1	4d-2(b))
o Pre-commencement communications pursuant to Rule 1	3e-4(c) under the Exchange Act (17 CFR 240.1	3e-4(c))

#### Section 7 - Regulation FD

#### Item 7.01. Regulation FD Disclosure.

In connection with a presentation by senior management of Employers Holdings, Inc. (the "Company") at the 33rd Annual Conference of The Association of Insurance and Financial Analysts, the Company is disclosing certain information (the "Disclosed Information").

Statements made in the Disclosed Information which are not historical are forward-looking statements that reflect management's current views with respect to future events and performance and may include statements concerning plans, objectives, goals, strategies, future events or performance, and underlying assumptions and other statements, which are other than statements of historical fact. Such statements are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. See "Forward-looking Statements" in the Disclosed Information.

A copy of the Disclosed Information is furnished as Exhibit 99.1 to this Current Report on Form 8-K. The information set forth under "Item 7.01 Regulation FD Disclosure" and Exhibit 99.1 is intended to be furnished pursuant to Item 7.01. Such information, including Exhibit 99.1 attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing. The furnishing of this information pursuant to Item 7.01 shall not be deemed an admission by the Company as to the materiality of such information.

#### Section 9 - Financial Statements and Exhibits

#### Item 9.01. Financial Statements and Exhibits.

99.1 Presentation Materials

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### EMPLOYERS HOLDINGS, INC

By: /s/ Lenard T. Ormsby

Name: Lenard T. Ormsby

Title: Executive Vice President, Chief Legal Officer and General

Counsel

Dated: February 29, 2008

#### **Exhibit Index**

Exhibit No. Exhibit

99.1 Presentation Materials



America's small business insurance specialist.®



March, 2008

# The Association of Insurance and Financial Analysts

33rd Annual Conference





### Safe Harbor Disclosure

This slide presentation is for informational purposes only. It should be read in conjunction with our Form 10-K for the year 2006, our Form 10-Q for the quarters of 2007 and our Form 8-Ks filed with the Securities and Exchange Commission (SEC), all of which are available on the "Investor Relations" section of our website at www.employers.com.

#### **Non-GAAP Financial Measures**

In presenting Employers Holdings, Inc.'s (EMPLOYERS) results, management has included and discussed certain non-GAAP financial measures, as defined in Regulation G. Management believes these non-GAAP measures better explain EMPLOYERS results allowing for a more complete understanding of underlying trends in our business. These measures should not be viewed as a substitute for those determined in accordance with GAAP. The reconciliation of these measures to their most comparable GAAP financial measures is included in this presentation or in our Form 10-K for the year 2006, our Form 10-Q for the quarters of 2007 and our Form 8-Ks filed with the Securities and Exchange Commission (SEC) and available in the "Investor Relations" section of our website at www.employers.com.

#### Forward-looking Statements

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements regarding anticipated future results and can be identified by the fact that they do not relate strictly to historical or current facts. They often include words like "believe", "expect", "anticipate", "estimate" and "intend" or future or conditional verbs such as "will", "would", "should", "could" or "may". Certain factors that could cause actual results to differ materially from expected results include increased competitive pressures, changes in the interest rate environment, general economic conditions, and legislative and regulatory changes that could adversely affect the business of EMPLOYERS and its subsidiaries. All subsequent written and oral forward-looking statements attributable to us or individuals acting on our behalf are expressly qualified in their entirety by these cautionary statements.

All forward-looking statements made in this presentation, related to the anticipated acquisition of AmCOMP, Inc. or otherwise, reflect EMPLOYERS current views with respect to future events, business transactions and business performance and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such statements involve risks and uncertainties, which may cause actual results to differ materially from those set forth in these statements. The following factors, among others, could cause or contribute to such material differences: failure to satisfy any of the conditions of closing, including the failure to obtain AmCOMP stockholder approval or any required regulatory approvals; the risks that EMPLOYERS and AmCOMP's businesses will not be integrated successfully; the risk that EMPLOYERS will not realize estimated cost savings and synergies; costs relating to the proposed transaction; and disruption from the transaction making it more difficult to maintain relationships with customers, employees, agents or producers. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

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# **Corporate Overview**





# **Overview**

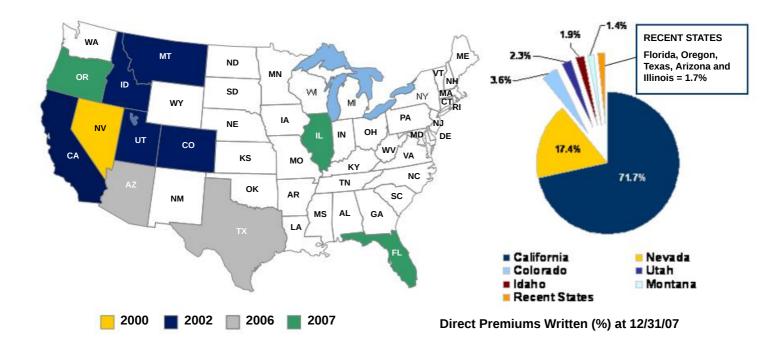
Business	<ul> <li>Specialty provider of workers' compensation insurance</li> <li>18th largest private writer in the U.S. (a)</li> <li>8th largest private writer in California (a)</li> <li>2nd largest writer in Nevada (a)</li> </ul>
Customers	<ul> <li>Small businesses in low-to-medium hazard industries</li> <li>Distribution through independent agents and strategic partners</li> <li>33,699 policies in force at 12/31/07, 13.3% growth rate since 12/31/06</li> <li>Average annual policy premium of approximately \$10,000</li> </ul>
Geographic	<ul> <li>Focused in Western U.S direct premiums written at 12/31/07</li> <li>72% in California</li> <li>17% in Nevada</li> <li>11% in nine other states</li> </ul>

(1) Based on "One-Year Premium and Loss Study," United States., California and Nevada, A.M. Best Company, 2006





## **Geographic Footprint**







### **Key Strengths**

- Established enterprise with 95 year operating history
- Focused operations and disciplined underwriting target an attractive
  - and underserved market segment with growth opportunities
- Unique and long-standing strategic distribution relationships
- Financial strength and flexibility strong balance sheet and conservative reserving
- Experienced management team with deep knowledge of workers' compensation insurance





## **Strategies**

# Focus on Profitability



- · Target attractive, underserved small business market
- Maintain disciplined risk selection, underwriting and pricing

#### Pursue Organic Growth Opportunities



- Expand in current markets and in our new states
- · Leverage infrastructure, technology and systems
- Utilize existing and new strategic distribution partners

#### Optimize Capital Structure



- · Invest in operations and manage capital prudently
- · Consider opportunistic strategic transactions
- · Return capital to shareholders





# **Acquisition of AmCOMP - Key Terms**

## Timing



- Announced 1/10/08
- Estimated closing: 2Q 2008
- · Subject to regulatory approvals and AmCOMP shareholder vote

# Consideration / Financing



- \$12.50 per share, \$194 million equity value, \$230 million including assumed debt
- · 100% cash consideration
- · Expected financing sources: combination of debt and cash





# **Acquisition of AmCOMP - Compelling Transaction**

#### · Excellent strategic fit

 Mono-line workers' compensation company, disciplined underwriting,

#### small

#### Immediate premium volume growth

- 18 states
- Average premium size \$24,000 at 9/30/07
- Over 900 independent agencies

#### Increased scale

Diversified earnings base

#### Meaningful synergies

– \$10 million annual pre-tax cost

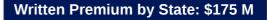
#### savings

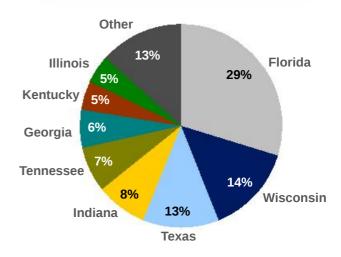
achievable by 2010 public company expenses, systems integration, lower reinsurance costs

#### Financial benefits

Efficient use of capital and debt
 capacity
 Accretive to EPS and ROE in first full year

AmCOMP % of Direct Premiums Written, 09/30/07

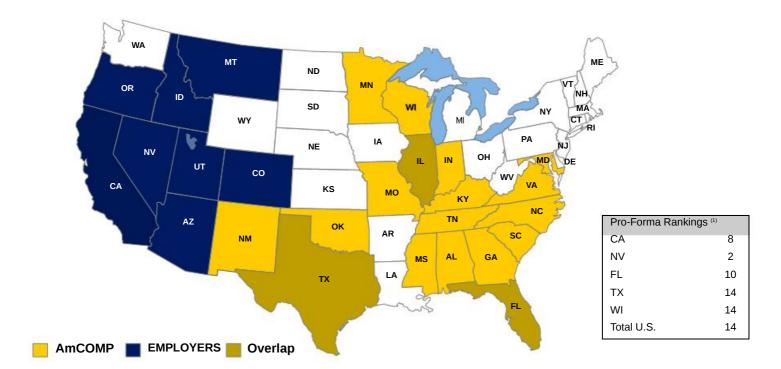








# **Expands EMPLOYERS Geographic Footprint**



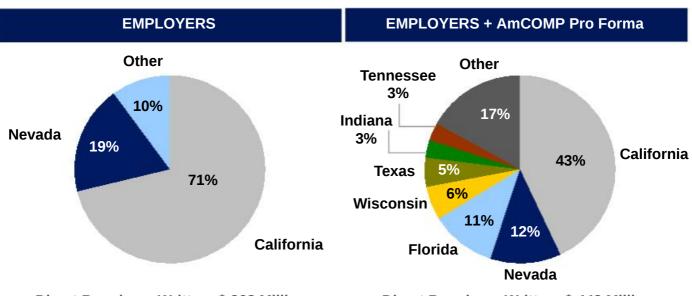
(1) By 2006 Direct Premiums Written for states, by 2006 Net Premiums Written for total U.S., A.M. Best





# **Diversifies EMPLOYERS Geographic Footprint**

% of Direct Premiums Written, 09/30/07



**Direct Premiums Written: \$ 268 Million** 

**Direct Premiums Written: \$ 443 Million** 







# **Financial Results**

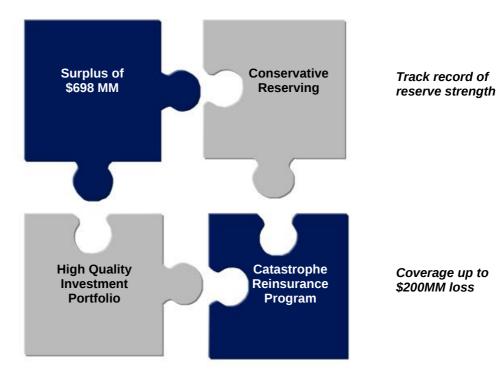




# Four Key Elements of Our Financial Strength

0.5:1 NPW / Surplus at 12/31/07

Approximately 93% fixed maturity with average rating AA



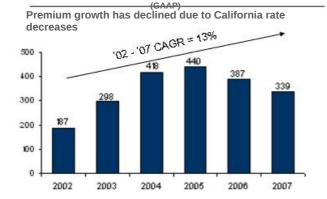




## **Financial Snapshot**

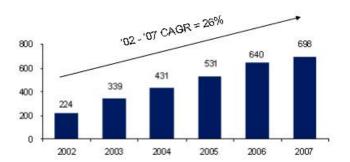
(\$ million)

#### **Net Premium Written**

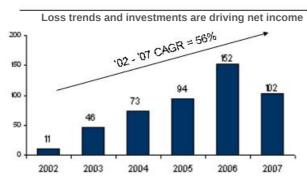


#### **Statutory Surplus**

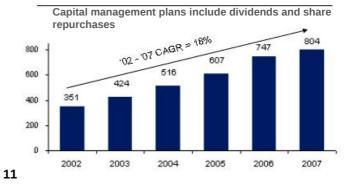
Strong growth provides a solid basis for underwriting



#### Net Income Before Loss Portfolio Transfer (LPT) (GAAP)



Equity Incl. Deferred Gain - LPT (GAAP)



EIG NYSE



### **Capital Management**

#### **Strong Capital Position**

- \$804 million GAAP adjusted equity at 12/31/07
- 0.5:1 NPW/surplus at 12/31/2007
- No debt preacquisition
- · Reserve strength

#### Holding Company Cash Flow

- \$200 million extraordinary dividend authorization
- General corporate purposes include: dividends, share repurchases, parent level expenses, cash component of acquisition financing

#### **Capital Management Tools**

- Shareholder dividends
  - \$0.06 per share quarterly dividend
  - Four quarters for a total of \$12.3 million
- Share repurchases
- Completed \$75 million

on 10/17/2007,

– **\$£001**ភៅអិថ្មគtal shareauthorized in

February

2008, authorization through June 30

2009

Our goal is to drive shareholder value through an improving ROE resulting from (i) profitability consistent with historical results, (ii) disciplined growth and (iii) prudent capital management







# **Summary**





### **Summary**

- Established enterprise with 95 year operating history
- Focused operations and disciplined underwriting target an attractive and underserved market segment with growth opportunities
- Pending acquisition when closed, immediate growth in premium
- Unique and long-standing strategic distribution relationships
- Financial strength and flexibility strong balance sheet and conservative reserving
- Experienced management team with deep knowledge of workers' compensation



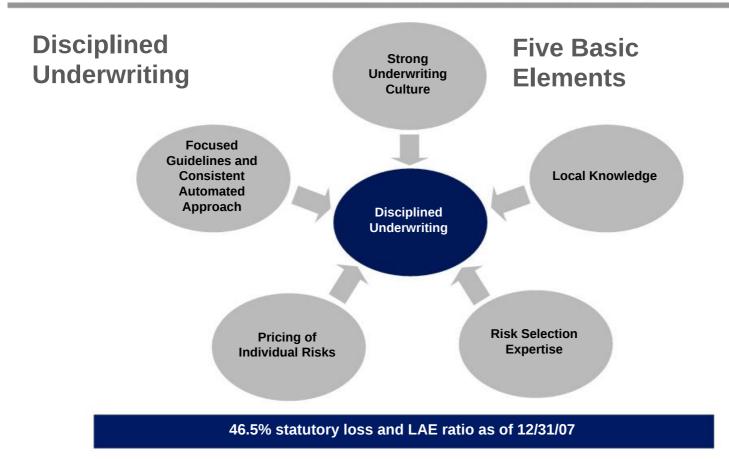




# **Appendix**







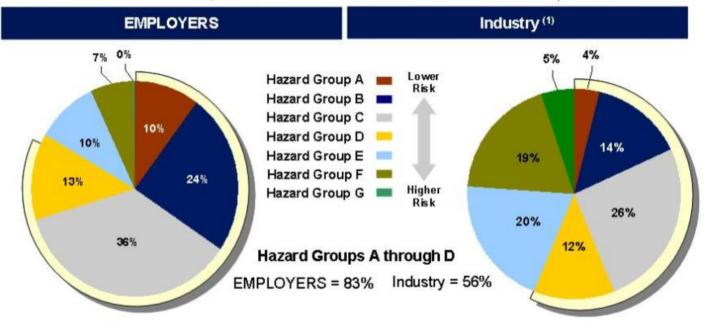
EIG MSWED NYSE



## **Focus on Low to Medium Hazard Groups**



% of Premiums Written, 12/31/06



Our top ten classes are in the lowest four hazard groups and represent 33% of direct premium written and 42% of in force policies at 12/31/07

(1) NCCI 2006 Premium Distribution by Hazard Group (as presented at 2007 Annual Issues Symposium).





## **Strategic Distribution Partners**







- Largest payroll services company in
  - the U.S. with over 450,000 clients
- Partner since entering California market in 2002
- Business originated by ADP's field sales staff and insurance agency
- "Pay-by-Pay" premium collection

- Largest group health carrier in California
- Partner since entering California market in 2002
- Business originated by Wellpoint's health insurance agents
- · Single bill to customers

- E-chx, Inc.
- Since Q 4 2006
- Specialty provider of payroll services
- Intego Insurance Services, LLC
- Since Q 4 2007
- Provider of insurance software services

Strategic partners expand market reach and produce business with high persistency





## **Loss Portfolio Transfer (LPT)**

- Non-recurring transaction with no ongoing cash benefits or charges to current operations
- Retroactive 100% quota share reinsurance coverage for all losses occurring prior to 7/1/95
- Gain on transaction booked as statutory surplus; deferred and amortized under GAAP

Contract	
\$ millions	
Total Coverage	\$2,000
Original Reserves Transferred	\$1,525
Consideration	775
<b>Gain at 1/1/2000</b>	750
Subsequent Reserve Adjustments	(147.5)
Gain at 12/31/2007	\$602.5

Accounting at 12/31/07	
\$ millions	
Statutory Surplus Created	\$602.5
Cumulative Amortization To Date	(177.5)
GAAP: Deferred Reinsurance Gain - LPT Agreement	\$425.0 





# Selected Operating Results

GAAP

	Dec 31	Dec 31	Dec 31	
\$ million	2005	2006	2007	
Income Statement Data				
Gross Written Premium	\$ 458.7	\$ 401.8	\$ 350.7	
Net Written Premium	439.7	387.2	338.6	Premiums declined due to California
Net Earned Premium	438.3	393.0	346.9	rate decreases
Net Investment Income	54.4	68.2	78.6	
Net Income	137.6	171.6	120.3	Loss trends and Investments are
Net Income Before LPT	93.8	152.2	102.2	driving net income
Balance Sheet Data				Tomo Marketon and the second
Total Investments	\$1,595.8	\$1,715.7	\$1,726.3	Cash holdings increased to support acquisition and other
Cash and Cash Equivalents	61.1	80.0	149.7	capital management program
Total Assets	3,094.2	3,195.7	3,191.2	While premiums have
Reserves for Loss and LAE	2,350.0	2,307.8	2,269.7	declined in California, losses have also declined
Shareholders' Equity	144.6	303.8	379.5	
Equity Including LPT Deferred Gain	607.0	746.8	804.5	





# **Earnings and EPS**

\$ Million (except per share data)	12/31/06	12/31/07
GAAP Net Income	\$ 171.6	\$ 120.3
Less: LPT Deferred Gain Amortization	(19.4)	(18.0)
Net Income Before LPT	\$ 152.2	\$ 102.2
EPS for Feb. 5 through the period (required reporting due to conversion)		\$ 2.19
Pro forma EPS for the period	\$ 3.43	\$ 2.32
EPS attributable to LPT	.39	.35
Pro forma EPS Before Impacts of the LPT	\$3.04	\$ 1.97

#### **NOTES:**

- (1) Pro Forma EPS for 2006 assumes 50,000,002 shares outstanding before the conversion.
- (2) Pro forma basic and diluted EPS computed using the weighted average shares outstanding during the period after the Company's IPO and assumes the
- (3) BOA, \$1000, FROM shall be lucted to Earn Stirrogup do to the cheal FROM amount for the periods.
- (4) EPS before the impact of the LPT for the period February 5 through December 31, 2007 has not been calculated.





## **Underwriting Profitability GAAP**

COMBINED RATIO (GAAP and excluding the LPT)	December 31 2005	December 31 2006	December 31 2007
Loss and LAE Ratio	48.3%	33.0%	41.3%
Less: Impact of LPT (1)	10.0%	4.9%	5.2%
Loss and LAE Ratio (excluding LPT)	58.3%	37.9%	46.5%
Commission Expense Ratio (2)	10.7%	12.3%	12.8%
Underwriting and Other Expense Ratio (2)	16.0%	22.3%	26.3%
Combined Ratio (excluding LPT)	84.9%	72.6%	85.6%
Favorable Reserve Development (\$ million)	\$78.1	\$107.1	\$60.0 <sup>(3)</sup>

NOTE: Excluding \$60.0 million of favorable development in 2007, our loss ratio before LPT would have been 63.8% and our combined

ratio would have been 102.9% We target a combined ratio of 100. The total combined ratio includes three items causing upward pressure:



<sup>(1)</sup> one shock loss requiring additional reserves; (2) one-time conversion costs; and (3) decreasing earned premium.

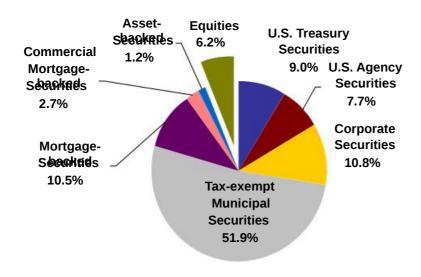
Total deferred gain amortization and LPT reserve adjustment of \$43.8 million in 2005, \$19.4 million in 2006, and \$18 million in 2007.

Our recent expense ratios are largely a function of falling California rates.

Net of \$1.6 million commutation in the third quarter.



### **Investment Portfolio**



Portfolio Mix at 12/31/07

- \$1.7 billion of investment securities
  - Less than .03% related to sub-prime
  - Less than 6% related to financials
- Approximately 90% AA rated
- Book yield of 4.37%
- Tax equivalent book yield of 5.37%
- Effective duration of 5.82
- Outsourced to Conning Asset Management





Douglas D. Dirks President & Chief Executive Officer Employers Holdings, Inc.

William E. (Ric) Yocke Chief Financial Officer Employers Holdings, Inc.

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